



# Zachary Nathan

DIRECTOR  
NEW YORK RETAIL



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## AREA OF EXPERTISE

Zachary Nathan is a Director in Colliers International's New York Retail Group. As such, he works with owners to market available retail space and represents tenants in the search for flagship and strategically positioned retail locations in Manhattan, Brooklyn, Queens, the Bronx and across the Tri-State Region. Mr. Nathan joined Colliers in 2017.

## PROFESSIONAL ACCOMPLISHMENTS

Mr. Nathan has more than six years of experience in the New York market. He is an accomplished leasing agent, having represented institutional, public, private and other property owners in marketing space to advantageous tenants who add value to all kinds of assets. Mr. Nathan has leased space to banks and other financial institutions, fitness organizations, telecommunications giants, cultural institutions and international restaurant conglomerates in properties owned and/or managed by JPMorgan Chase, UBS, Columbia University, AvalonBay Communities, FirstService Residential, HSR Corp., Slate Property Group and Real Estate Equities Corporation, among many other organizations.

As tenant representative, Mr. Nathan has advised restaurants, fashion brands, fitness operators and brands from many other retail categories on defining methods for success in an evolving retail environment and leveraging opportunities for optimal storefronts in the competitive New York market.

## BUSINESS AND EDUCATIONAL BACKGROUND

Prior to joining Colliers, Mr. Nathan was a Director in Ripco Real Estate Corp.'s New York office. In this brokerage role, he developed and maintained relationships with institutional landlords, local property owners, property managers, co-op boards, and national and international retailers and restaurateurs; marketed available retail space; researched and analyzed the market; and identified and evaluated acquisition opportunities for clients throughout New York City and the surrounding markets.

Mr. Nathan earned a Bachelor of Science in Agricultural and Resource Economics from the University of Maryland.

## COMMUNITY INVOLVEMENT

Mr. Nathan is a member of the International Council of Shopping Centers, the Real Estate Board of New York (REBNY) and the UJA-Federation of New York.