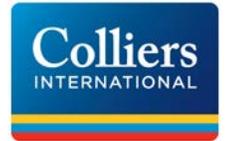




Yoron Cohen

VICE CHAIRMAN, CAPITAL MARKETS



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CONTACT DETAILS

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AREA OF EXPERTISE

Yoron Cohen is a vice chairman in and co-lead of Colliers International's New York Capital Markets group. In addition to managing the team and collaborating to create strategy, he focuses on arranging sales and capitalizations of investment real estate and developing and executing international marketing programs for all product types, including office, multifamily, urban retail, and hotel properties and development and redevelopment opportunities. Mr. Cohen also engages in note sales, sale/leasebacks, partial interest sales and recapitalizations, including optimal debt solutions.

PROFESSIONAL ACCOMPLISHMENTS

Mr. Cohen has more than 35 years of investment, transaction and asset management experience and has completed assignments valued at more than \$40 billion. Select prominent New York City properties he has sold include:

- The MetLife Building (200 Park Avenue)
- Seagram Building (375 Park Avenue)
- 17 State Street
- 750 Third Avenue/485 Lexington Avenue
- Riverton Apartment Complex
- 666 Fifth Avenue
- 737 Park Avenue
- 530 Park Avenue
- Williamsburg Savings Bank Building
- 55 Broadway
- The Plaza Hotel
- 388 Greenwich Street
- Manhattan House Retail Condo
- 237 Park Avenue
- 222 Broadway

BUSINESS AND EDUCATIONAL BACKGROUND

Prior to joining Colliers in 2016, Mr. Cohen was one of four senior partners who led JLL's New York Capital Markets & Investment Sales team. Earlier, he served as an executive vice president in Cushman & Wakefield's Capital Markets group. In 2007, Mr. Cohen and three partners were the top four producers at Cushman & Wakefield globally. Previously, he was an executive managing director at Insignia/ESG for more than 16 years and a senior vice president at Newmark & Company Real Estate, Inc., where he established the firm's sales team with Richard Baxter. Mr. Cohen and Mr. Baxter have been partners for over 35 years.

Mr. Cohen attended Northeastern University and completed graduate courses at Bernard M. Baruch College.

COMMUNITY INVOLVEMENT

Mr. Cohen is a member of the Real Estate Board of New York. He serves as a board member of the National Foundation of Facial Reconstruction (NFFR) of NYU Medical Center and the Rabin Medical Center of Israel. He also serves as President of the American and Israeli Research and Friendship Foundation, Inc.