



Volney Campbell

CO-CHAIRMAN & PRINCIPAL | AUSTIN



volney.campbell@colliers.com

EDUCATION AND QUALIFICATIONS

Bachelor of Arts, Tulane University

CEUs – over 600 hours in investment and commercial brokerage

AFFILIATIONS AND MEMBERSHIPS

Licensed Broker, Texas Real Estate Commission

Commercial Brokers Association (CBA)

Cystic Fibrosis Foundation, Austin Chapter

Busby Foundation for ALS Central Texas

Step Onward Foundation - Texas

CONTACT DETAILS

MOB +1 512 750 8036

DIR +1 512 539 3002

FAX +1 512 539 3050

volney.campbell@colliers.com

Colliers International
111 Congress Ave.
Suite 750
Austin, TX 78701
USA

www.colliers.com

AREA OF EXPERTISE

- Tenant Representative – Leasing
- Corporate Office Users
- Corporate Acquisition and Disposition
- Corporate Investment Analysis

PROFESSIONAL ACCOMPLISHMENTS

- “Heavy Hitter” Number One Austin Tenant Representative – Austin Business Journal 2011
- Austin “Heavy Hitter” Top Five Tenant Representative – Austin Business Journal: 2000-2013
- “Best Office Deal” – Austin Business Journal 2000 - Tivoli Campus/IBM; 2003 - Schwab Campus

BUSINESS AND EDUCATIONAL BACKGROUND

Bachelor of Arts, Tulane University

CEUs – over 600 hours in investments and commercial brokerage

CAREER SUMMARY

In a career spent serving his clients now spanning over 30 years Volney has represented some of Austin’s largest and most financially complex transactions for companies such as IBM, Motorola, Charles Schwab, and Q2ebanking. Volney prides himself on the “service first” relationship with his clients. He is valued by his clients, not as a transaction manager, but as a real estate consultant that is integrated into the fabric of the organization. Much of Volney’s career was spent at CBRE leading their number one tenant representation group. In 2006 he was offered the opportunity to become an owner and manage a boutique brokerage firm HPI Corporate Services. Despite its small size it became one of the most successful brokerage firms in Austin including having the number 1 and 3 brokers as ranked by the ABJ in 2011. In 2014 the opportunity to become a principal and Co managing partner for Colliers International Austin with all of its resources was too much to pass up. Since opening the office in Austin it is the fastest growing brokerage company in Austin.

RECENT MAJOR PROJECTS

- Q2ebanking – 257,000 SF
- Wells Fargo Bank N.A– 175,000 SF
- Worldwide Clinical Trials – 90,000 SF
- All Clear ID- 55,000 SF
- WPEngine – 50,000 SF
- Civitas Learning- 35,000 SF
- Business Ink – 235,000 SF
- UPS – 400,000 SF
- NVIDIA – 79,000 SF
- Razorfish – 30,000 SF