



Trent Hobart

DIRECTOR | RESIDENTIAL SITE SALES
Melbourne – Residential



trent.hobart@colliers.com

EDUCATION AND QUALIFICATIONS

Licensed Real Estate Agent

VCE Ballarat Grammar School

Bachelor of Business (Property) RMIT

Qualified Valuer - Australian Property Institute

CONTACT DETAILS

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AREA OF EXPERTISE

Trent brings unrivalled market knowledge and has been involved in Melbourne's residential and commercial real estate market for 17 years. Over this time he has specialised across numerous professions including sales, development and valuations.

Trent has been appointed as Victorian Director of Development Sites within the market leading Colliers Residential business. Trent brings with him unrivalled knowledge of Melbourne's residential and development market, having been involved in over 50% of all developed apartments within the CBD and Fringe market over the past 5 years as well as various business parks and town centre developments in and around Melbourne.

Trent joined Colliers in 2014, having previously worked for more than 8 years as a Director of Development Valuations at CBRE. During this time, Trent developed key relationships with property developers, Australia wide and internationally.

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In 2015, Trent has sold over \$300million worth of development sites including 3 of the top 5 largest residential site sale transactions in metropolitan Melbourne.

In 2016, Trent sold over \$500 million in value of development sites with over 30 transactions.

BUSINESS AND EDUCATIONAL BACKGROUND

Colliers International

Director - Residential Site Sales

Australia, Melbourne 2014 – Present

CBRE – Valuations - Director

2005 -2014



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A SNAPSHOT OF TRENT'S SALES TRACK RECORD

PROPERTY	ASSET TYPE	SALE/VALUE
97 Franklin Street	Student Accom	\$56,000,000
50 Franklin Street	Office/Redevelopment	\$51,500,000
The Glen, Air Rights, Springvale Road	Air Rights	\$55,000,000 +
8 Bouverie Street, Carlton	Site Sale	\$64,800,000
699 Park Street, Brunswick	Site Sale	\$30,080,000
1000 La Trobe Street, Docklands	Site Sale	\$37,000,000
89 Lorimer Street, South Wharf	Permitted Site	\$60,000,000
33-35 Raleigh Street, Essendon	Aged Care Site	\$13,500,000
43-57 Buckley Street, Seddon	Site Sale	\$20,900,000
16-22 Claremont Street, South Yarra	Permitted Site	\$38,000,000
636 St Kilda Road, Melbourne	Office	\$87,500,000
600 Doncaster Road, Doncaster	Permitted Site	\$16,350,000
16 Leicester Street, Carlton	Student Accom	\$30,000,000
CUB Site, Carlton	Site Sale	\$23,000,000