



### Manager | Hong Kong

MSc (Property Development) MRICS  
Valuation & Advisory Services

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18 Harbour Road, Wanchai  
Hong Kong S.A.R.

### Affiliations or Memberships

Member of the Royal Institution  
of Chartered Surveyors and RICS  
Registered Valuer  
(MRICS-6207943)

## Tom Parker

### Area of Expertise

Tom joined Colliers in January 2019 from the United Kingdom. He comes from a general practice surveying background and specialises in consultancy and valuation advice. Tom's main area of expertise is office valuations and portfolio valuations for corporate clients. Tom has undertaken valuation assignments across several geographies including Hong Kong, the UK, Malaysia, Thailand, Philippines, Singapore, Kazakhstan, India, Pakistan, Nepal, Cambodia, Vietnam and Japan.

Tom is well versed in the economics of real estate and is able to provide key insights and valuable advice relating to property assets across the region, with a particular flair for the emerging markets of South East Asia. With his general practice background, Tom is also skilled at landlord and tenant matters, sales and leasing, property management and strategic property consultancy.

### Business and Educational Background

Prior to joining Colliers, Tom worked for Carter Jonas in the UK where he was a general practice surveyor, undertaking all aspects of professional work including agency, valuation and landlord and tenant. Prior to this, Tom worked client side for a period in a corporate real estate role for a large UK business.

Tom began his career as a Graduate Surveyor before working his way up to his current position as Manager. During his career he has also held multiple additional positions of responsibility including organising social events for Carter Jonas, serving as a graduate and APC mentor and most recently serving as Chairman of the Colliers International Young Leaders Committee.

**Tom Parker****Manager | Hong Kong**

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**Education or Qualifications**

MSc in Property Development,  
Birmingham City University

BSc (Hons) in Geography,  
University of Birmingham

**Professional Accomplishments**

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Tom has completed valuation assignments for a range of large MNCs and Investors across Asia and has authored an opinion piece on property measurement for the RICS. Tom is involved in writing opinion and technical pieces for other publications including Realinfo and am730 and has recently been featured on Denzity as a real estate expert.

Tom is Chairman of the Young Leaders Committee where he is responsible for helping to boost the profile of younger leaders within the company, organise social, corporate and CPD events and undertake regular presentations to the business.

Tom was the most active property agent in Bath, UK in 2015, 2016 and 2017, completing more deals than any other agent and was responsible for some of the largest office leasing deals in the city's history.

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**Community Involvement**

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Tom is very active within the community, both in his personal time and also through his commitments as the Chairman of the Young Leaders Committee. Tom is a volunteer with Food Angel Hong Kong, helping to prepare healthy food parcels for disadvantaged families and individuals across Hong Kong. Tom regularly volunteers with Green Hour Hong Kong, taking part in beach clean ups and helping to raise awareness of the need for sustainable solutions. Within his professional capacity, Tom has arranged seminar and panel sessions within the business, for example bringing in speakers from A Plastic Ocean Foundation to drive greater awareness of environmental issues within the office, and hosting a presentation and panel discussion looking at how real estate may transform in the 21st century.

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## Representative Clients and Projects

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### Hong Kong

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#### Manulife

- Valuation of Manulife Tower on behalf of Manulife
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#### AIA Hong Kong

- Feasibility study of re-development of an office building in Quarry Bay for AIA
- 

#### University of British Columbia

- Provided real estate consultancy advice to the University of British Columbia during their office relocation in Hong Kong
- 

#### Link REIT

- Valuation of numerous New Territories Shopping Malls on behalf of Link REIT
- 

#### Goodman Asia

- Valuation of Goodman's entire Hong Kong property portfolio
- 

#### SC Capital Partners

- Valuation of a retail podium in Ngau Tau Kok
- 

#### ARA Prosperity REIT

- Valuation of the ARA Prosperity REIT office portfolio in Hong Kong
- 

#### Australian Government

- Valuation of Hong Kong Consulate buildings
- 

#### Mapletree North Asia Logistics Trust

- Market research report looking at the office and retail sectors in Hong Kong over 2020
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### Asia Pacific

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#### UK Foreign and Commonwealth Office

- Valuations of over 700 property assets across Asia on behalf of the UK Foreign and Commonwealth Office
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#### AIA

- Valuation of 84 office properties across Malaysia, Thailand and the Philippines on behalf of AIA
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#### Confidential IPO Client

- Valuation of six property assets in Kazakhstan for IPO purposes
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#### Confidential IPO Client

- Valuation of two property assets in Malaysia for IPO purposes
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#### Link REIT

- Valuation of 100 Market Street, Sydney for acquisition purposes on behalf of Link REIT
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#### Manulife

- Study on the impact of Coronavirus on the Malaysia Real Estate sector on behalf of Manulife
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## Representative Clients and Projects

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### LOGOS

- Valuation of numerous logistics sites across Vietnam
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### United Kingdom

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#### Guinness Partnership

- Development Appraisal and Feasibility Study work for the Guinness Partnership on several commercial development sites in Bristol
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#### Bath Royal Literary Scientific Institution

- Property consultancy work for Bath Royal Literary Scientific Institution
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#### The Department for Work and Pensions

- Valuation and acquisition work on behalf of The Department for Work and Pensions in South West England
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#### Guinness Partnership

- Undertook valuation and disposal work on behalf of the Guinness Partnership across southern England
- 

#### Bath and North East Somerset

- Advised Bath and North East Somerset on site values and options for a proposed new household waste recycling centre
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#### Bath and North East Somerset Council

- Provided strategic advice to Bath and North East Somerset Council regarding a number of properties across their portfolio
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#### Aviva Investors

- Successfully leased approx. 20,000 Sq Ft of newly renovated office space on behalf of Aviva Investors to the IWG Group (Spaces)
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#### Curo Homes

- Retained property leasing consultant for Curo Homes, including providing strategic advice on the commercial element of a new 800 home development in Bath
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#### Development Consultancy

- Development Consultancy work with several UK developers providing them with strategic advice on re-development options and disposals
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#### Aberdeen Standard

- Consultancy and leasing advice in respect of a Grade A office building in south west England
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#### Advanced Business Parks

- Valuation advice in respect of Royal Albert Docks. This is London's largest new office development in recent years and is intended to become a new business district within the capital
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