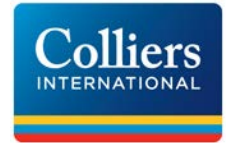




Todd M. Noel CCIM

SENIOR EXECUTIVE VICE PRESIDENT | OFFICE SERVICES



todd.noel@colliers.com

EDUCATION AND QUALIFICATIONS

Bachelor of Science
Urban Planning & Business
Magna Cum Laude
Arizona State University

AFFILIATIONS AND MEMBERSHIPS

Certified Commercial
Investment Member (CCIM)

NAIOP, the Commercial
Real Estate Development
Association

National Director, Colliers
Education Services Group

Colliers Occupier Advisors
Group

Colliers | Arizona
Leadership Council

Greater Phoenix Economic
Council (GPEC)

CONTACT DETAILS

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Colliers
2390 E Camelback Road
Suite 100
Phoenix, AZ 85016

colliers.com

[colliers.com/
arizona](http://colliers.com/arizona)

AREA OF EXPERTISE

Todd Noel, CCIM, is a senior executive vice president with Colliers, specializing in office and educational properties. Areas of expertise include corporate advisory, tenant representation, investments, sale-leasebacks, leasing, and build-to-suits.

Todd partners with the top-producing team of Kyle Campbell, vice president; Michael Marsh, associate vice president; Matt Baniszewski, senior associate; and Morgan Carden, senior client services specialist. The team leverages its in-depth knowledge of the office and educational property markets to assist clients in achieving their real estate and business objectives.

In order to advise on all possible scenarios, Todd offers an integrated platform of services, including acquisitions, dispositions, identifying capital sources, site selection, portfolio planning, lease and sublease negotiations, lease restructuring, transaction and lease administration, construction and project management, strategic planning, and benchmarking.

As a trusted and experienced advisor, Todd represents his clients' best interests and develops real estate strategies to identify opportunities that add value, reduce costs, and maximize ROI.

He incorporates the highest standards of excellence and quality in his approach to serving each client. With a tenacious and focused negotiation style, Todd has developed a reputation for delivering the most aggressive deal terms for his clients.

PROFESSIONAL ACCOMPLISHMENTS

Consistently ranked as a Top Producer:

- 2020, 2019, 2018, 2017, 2015, 2014 & 2009 to 2011 – #1 Top Producer, Arizona
- 2009 to 2020 – Colliers Everest Club, recognizing the Top 10% of Producers in the Americas
- 2016 & 2013 – Awarded NAIOP Tenant Representative Broker of the Year
- 2016 & 2015 – Awarded NAIOP Office Broker of the Year
- 2008 to 2020 – #1 Office Team, Arizona

BUSINESS BACKGROUND

Todd has more than 20 years of commercial real estate experience, specializing in office properties and corporate tenant representation. Prior to joining Colliers, Todd was with Trammell Crow Company, CBRE and Insignia/ESG.

COMMUNITY INVOLVEMENT

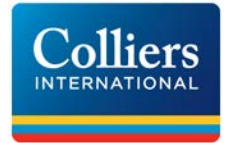
Todd is actively involved with and supports GreatHearts Academies, Community Bridges Inc., Herberger Theatre, Habitat for Humanity, March of Dimes and Arizona Humane Society.



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NATIONAL DIRECTOR | EDUCATION SERVICES GROUP



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AREA OF EXPERTISE

Todd Noel, CCIM, serves as the national director of Colliers' Education Services Group, the leading advisory group dedicated to the education industry.

He leads a national team of 25 education professionals who understand and represent the varied real estate needs of educational companies and occupiers of educational facilities across the country.

Todd has exceptional experience and demonstrated success in education-based real estate and has completed numerous assignments on behalf of local and national clients.

From charter schools to universities, he takes a strategic approach to address the unique considerations facing educational facilities. Todd provides strategies and services that strive to reduce occupancy costs, increase efficiency and enhance enrollment.

In order to advise clients on all possible scenarios, Todd offers an integrated platform of services, including acquisitions, dispositions, identifying capital sources, site selection, portfolio planning, lease and sublease negotiations, lease restructuring, transaction and lease administration, construction and project management, strategic planning, and benchmarking.

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