



## Tim Norton SIOR

Executive Vice President | Indianapolis Office & Healthcare Services

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### Education

B.S. – Business Administration & Marketing

University of Cincinnati  
Cincinnati, OH

International Marketing Accreditation  
Oxford University, England

Indiana Real Estate Broker License

### Affiliations

Healthcare Fellow, Colliers Healthcare Services

SIOR

ICBR

IAR

NAR

Beta Theta Pi Fraternity

### Area of Expertise

Tim Norton serves as Lead of the Healthcare Services team in the Indiana market and is a designated Healthcare Fellow within Colliers International Healthcare Services network. He is a seasoned medical office broker providing 25 years' experience specializing in the Medical-Healthcare sector. Tim represents diverse clients including hospital systems, private physician groups, healthcare REITs, and MOB owners and users.

Leveraging the comprehensive resources of Collier's Healthcare Practice Group, Tim tackles clients' challenges across various major markets. Whether the solution is a relocation, consolidation, acquisition, lease re-negotiation, and/or ongoing lease administration, he offers the full spectrum of expertise required — strategic planning, demographic and site consultation, comparative financial analysis, best-use assessment, transaction management, site acquisition or disposition, valuation, and zoning expertise.

Tim has authored and contributed to several published articles relating to healthcare real estate, as well as performed many local and national speaking engagements.

He has also served in a lead capacity of the firm's culture initiatives and continues to be committed to corporate ethics and a positive culture.

### Affiliations & Achievements

- Healthcare Fellow. Colliers International Healthcare Services
- Inductee. Hall of Fame — Midwest Real Estate News 2020
- Recipient. Most Transactions Award, Colliers Indianapolis 2013
- Recipient. Duke Realty, Top Office Brokers 2012
- Recipient. Peak Performance Award, Colliers Indianapolis 2008
- Recipient. New Boston / Citimark Broker Hall of Fame
- Recipient. Costar Power Broker Award

### Community Involvement

- Board Member. Elevate Indianapolis, Board of Directors
- Board of Directors. Campus Life – Youth for Christ
- Past Lead. Colliers | Indianapolis Culture & Wellness Committee
- Tutor. United Way – ReadUP Inner City School reading proficiency program
- Volunteer. United Way – Colocation Advisory Team
- Volunteer. Junior Achievement
- Volunteer. Habitat for Humanity



**Tim Norton SIOR**

**Healthcare: Representative Projects**

|  |  |
|--|--|
| Regenstrief Institute                    | Build-to-Suit Development  |
| Northwest Radiology                      | Tenant Representation – multiple locations                         |
| Urology of Indiana                       | Tenant Representation & Site Development – multiple locations      |
| Turkle & Associates Plastic Surgery      | Investment Sale  |
| IU Health                                | Site Acquisition & MOB renegotiation                               |
| Center for Diagnostic Imaging (CDI)      | Multi-market Site Acquisition & Lease-Up, Lease Administration     |
| Hendricks Regional Health                | 72-acre Site Acquisition/Disposition & Development – Satori Pointe |
| Ascension Health / St. Vincent Hospitals | Multi-project Site Acquisition & Tenant Representation             |
| Active Day                               | Tenant Representation – multiple locations                         |
| JWM Neurology                            | Tenant Representation  |
| 6330 Digital Way Rehabilitation Center   | Investment Sale  |
| Gateway Electronic Medical Systems       | Tenant Representation – headquarters lease                         |
| Advanced Physical Therapy                | Tenant Representation – multiple locations                         |
| St. Vincent’s Physical Therapy           | Tenant Representation – multiple locations                         |
| Women’s Health Partnership               | Tenant Representation  |
| Fresenius Medical Care                   | Tenant Representation  |
| 20/20 Eye Physicians                     | Tenant Representation & Lease Administration                       |
| Cranial Technologies                     | Tenant Representation  |
| Sigma Theta Tau                          | Tenant Representation  |

**Corporate Solutions: Representative Projects**

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|--|--|
| Verizon Wireless                             | 200+ Site Acquisition & Lease Transactions, Lease Administration |
| Allstate Insurance                           | Tenant Representation  |
| Knowledge Services                           | Multi-state Tenant Representation & Lease Administration         |
| Independent Colleges of Indiana              | Tenant Representation & Site Disposition                         |
| Liberty Mutual Insurance                     | Tenant Representation  |
| Brighthouse Networks                         | Facilities Acquisition   |
| Selective Insurance                          | Tenant Representation  |
| VonLehman & Company                          | Tenant Representation  |
| Quest Information Systems                    | Tenant Representation  |
| Stewart & Irwin P.C.                         | Tenant Representation  |
| Beazer Homes                                 | Midwest Headquarters – Lease & Disposition                       |
| Emcor Group (?)                              | Tenant Representation  |
| Konica Minolta                               | Tenant Representation  |
| Metropolitan School District of Lawrence Twp | Tenant Representation  |

**Financial Services: Representative Projects**

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|---------------------------------|--|
| Edward Jones                    | Tenant Representation                                    |
| Fifth Third Bank                | Tenant Representation, Disposition, Lease Administration |
| John Hancock Financial Services | Tenant Representation                                    |
| Old National Bank               | Tenant Representation                                    |
| Primerica Financial Services    | Tenant Representation & Lease Administration             |