



Steve Rich, CCIM

DIRECTOR OF RETAIL SERVICES
Charlotte Region



steve.rich@colliers.com

EDUCATION AND QUALIFICATIONS

BS in Architectural Engineering, with an emphasis in Construction Management from the University of Kansas (1989)

AFFILIATIONS AND MEMBERSHIPS

Licensed in North Carolina, South Carolina, Georgia & Tennessee

National CCIM Finance Committee Member (2015 – Present)

Board Member of NC-CCIM Chapter (2007 – 2013)

Past President of NC-CCIM Chapter (2012)

CCIM Region 9 (NC, SC, GA & AL) Vice President (2014)

Member of ICSC, NAR & NCAR

CONTACT DETAILS

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Colliers International
301 S. College St., Ste. 3350
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AREA OF EXPERTISE

Mr. Rich has extensive expertise in commercial brokerage services which include retail, land and investment properties. He has nearly 19 years of real estate experience in acquisitions, dispositions, single tenant build-to-suit developments, retail development, site selection for restaurants and public agency representation.

PROFESSIONAL ACCOMPLISHMENTS

- Certified Commercial Investment Member (CCIM)
- CCIM Institute National Board of Directors Member (2014 – Present)
- Board Member Charlotte Region Commercial Board of Realtors (CRCBR) since 2012
- Successfully represented clients in hundreds of millions dollars in commercial acquisitions, leases and build-to-suit developments
- Consulted with several public agencies resulting in over 28 million dollars in federal funds to assist with the development of urban shopping centers and public housing
- President of NC-CCIM Chapter in 2012

BUSINESS AND EDUCATIONAL BACKGROUND

COLLIERS INTERNATIONAL

Charlotte, NC 2016 - Present

Mr. Rich's specialties include landlord representation, tenant representation in retail, land, office and investment properties. Mr. Rich has extensive experience in working with public agencies.

EnRich Commercial, LLC

Charlotte, NC 2010 – 2016

Prior to joining Colliers, Mr. Rich was the owner of EnRich Commercial, LLC where he specialized in retail, land and investment brokerage services.

Harris Development Group

Charlotte, NC 2007 – 2010

Mr. Rich provided retail brokerage services.

Norcom Properties

Charlotte, NC 1997 – 2006

Mr. Rich did tenant representation and work with public agencies.

COMMUNITY INVOLVEMENT

Charlotte Latin School & First Presbyterian Church.



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REPRESENTATIVE CLIENTS AND PROJECTS

Hooter of America Atlanta, GA	Hooters Restaurants	15 stores NC & SC
LaCima Restaurants Atlanta, GA	Twin Peaks Restaurants	6 stores NC, SC, GA & TN
Mecklenburg County Charlotte, NC	Parks, Greenways, Retail	+\$55M in value

RETAIL TRANSACTIONS INCLUDE

- > Lowes Home Improvement
- > CVS
- > Rite Aid
- > Exxon
- > Bank of America
- > McDonald's
- > KFC
- > Taco Bell
- > Pizza Hut
- > Hooters
- > Melting Pot
- > Twin Peaks
- > Quaker Steak & Lube
- > McAlister's Deli
- > Burger 21
- > Jimmy John's
- > Quiznos
- > Jiffy Lube
- > Original Mattress
- > Keffer Automotive
- > OurHealth Medical
- > Hungry Howie's Pizza
- > Sweet Frog