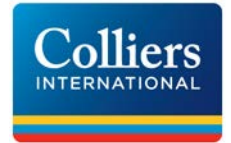




Steven W. Kling

PRINCIPAL
Colliers Chicago



steve.kling@colliers.com

EDUCATION AND QUALIFICATIONS

MBA, Northern Illinois University

BA, Carthage College

CONTACT DETAILS

MOB +1 847 254 5968

DIR +1 847 698 8256

steve.kling@colliers.com

Colliers International
6250 N. River Road
Suite 11-100
Rosemont, IL 60018

www.colliers.com

AREA OF EXPERTISE

Steve represents numerous leading office building owners and developers in Suburban Chicago. Along with Francis Prock, who he has partnered with since 1993, Steve oversees Colliers International | Chicago's Suburban Office Advisory Group. This team has completed approximately 3,500 real estate transactions, valued at \$8 billion.

Colliers Chicago's Suburban Office Advisory Group offers total market coverage. The team is a powerhouse in the suburban office market and leads the field in square feet leased, total transactions, and has completed more than 50% of transactions over 50,000 square feet in the past five years.

Clients rely on Steve's 30 years of experience in the industry, which gives his clients unsurpassed market knowledge and experience. Steve works closely with his clients to establish strategic plans consistent and complimentary with their goals, objectives and strategies, and prides himself on open and frequent communication.

Steve joined Colliers Chicago in 2003 after spending 15 years with Grubb & Ellis Company and is a member of the firm's Executive Board.

REPRESENTATIVE CLIENTS

- Barings Real Estate Advisers (Mass Mutual)
- Colony Northstar
- EQUUS Capital Partners, Ltd.
- FCA Partners
- Fulcrum Asset Advisors LLC
- John B. Sanfilippo
- Pembroke Hobson LLC
- Prudential Real Estate Investors
- RREEF/Deutsche Bank

PROFESSIONAL ACCOMPLISHMENTS

- 2017 — Crain's Most Influential Commercial Real Estate Brokers in Chicago
- 2017-2011 — Top 10% Producer, Colliers Americas region
- 2016-2010, 2004-2008 — "Everest Club", Colliers Chicago Top Producers
- 2017 CoStar Power Broker Award
- 2015 Winner NAIOP Suburban Office Transaction of the Year. CDW Lincolnshire
- 2016 NAIOP nominated for 4 of the 6 finalist awards
- 2013 Appointed to Colliers' Executive Board (one of seven members)
- 2013 Finalist NAIOP Suburban Office Broker Transaction of the Year and Office Development of the Year
- 2012 Winner NAIOP Suburban Office Broker Transaction of the Year – ACCO Brands at Kemper Lakes Business Center, Long Grove, IL
- Seven-time Finalist Greater Chicago Food Depository Office Property Representative of the Year
- 2007 Named Principal of Colliers
- 2002 Archon Group's Achievement Award-Excellence in Project Leasing
- 1996-2003 Top 10 Producers (Grubb & Ellis)
- 2000 National Award for Excellence (Grubb & Ellis)
- 1995-2003 Circle Of Excellence-Top 10% (Grubb & Ellis)
- 1997 Archon Group's Achievement Award
- 1997, 1994 Finalist Chicago Sun Times Office Property Representative of the Year

Steven W. Kling

PRINCIPAL

steve.kling@colliers.com

REPRESENTATIVE PROJECTS

LIST OF LARGE TRANSACTIONS

US Cellular – 331,000 SF Lease	AT&T – 107,000 SF Lease
Paylocity – 309,000 SF Lease	TAP Pharmaceuticals – 106,000 SF Lease
CVS Caremark – 265,923 SF Lease	Catalyst RX – 106,000 SF Lease
Baxalta – 260,000 SF Lease	AIG – 94,000 SF Lease
Fresenius / Fenwal – 245,000 SF Lease	Lumberman's Mutual – 92,000 SF Lease
GE Medical Systems – 224,200 SF Lease	Caremark – 86,000 SF Lease
Robert Bosch Tool Corp – 222,000 SF	MetLife – 85,000 SF Lease
CDW – 209,000 SF Lease	Barilla America – 75,606 SF Lease
ULTA – 206,500 SF Lease	Nabisco – 74,000 SF Lease
United Stationers – 199,000 SF Lease	Southwestern Bell – 65,000 SF Lease
ACCO Brands Corporation – 189,000 SF	Cingular – 65,000 SF Lease
UTI – 187,000 SF Lease	ADP – 64,000 SF Lease
Dovenmuehle – 170,000 SF Lease	LTD Commodities – 60,204 SF Lease
Sysmex America – 162,739 SF Lease	Mercer – 60,873 SF Lease
Fenwal – 144,000 SF Lease	Protective Life – 60,000 SF Lease
Horizon Pharma – 133,220 SF Lease	First Midwest Bank – 60,000 SF Lease
Jim Beam – 130,000 SF Lease	MLN Mortgage – 60,000 SF Lease