



Managing Director | Ontario
Valuations and Advisory Services

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Stephanie Hannon

Area of Expertise

Managing Director of the Valuations and Advisory Services Group in Ontario, Stephanie oversees a team of 26 professionals delivering appraisal and tax services to over 3600 clients throughout Canada.

Stephanie has over 20 years of expertise in urban, mixed-use and shopping centre development. She is an expert in assessing market value and redeveloping and repositioning assets.

Stephanie has a proven ability in managing relationships and building consensus in a complex multi-stakeholder environment as well as longstanding relationships with clients across multiple platforms.

Professional Accomplishments

- \$260 Million Dollar redevelopment of Oshawa Centre in Durham, ON, delivering 230,000 sf of new retail and office space, and adding \$70 million dollars of market share to the project.
- \$80 million redevelopment of Bayshore Shopping Centre – full proforma management and leasing execution.
- \$400 million dollar redevelopment of Yorkville Village, an urban mixed-use project in the heart of Toronto, ON.
- \$300 million dollar predevelopment for Humbertown Shopping Centre and condominium project
- \$110 repositioning of Markville Mall, adding 400,000 sf of repurposed retail to the 1.2 million sf shopping centre.

Business and Educational Background

Stephanie is a skilled bilingual real estate executive having worked for several of Canada's largest institutional companies such as Ivanhoe Cambridge, Cadillac Fairview, First Capital REIT and Morguard REIT.

Stephanie can align business objectives with strategic planning and can provide insightful analysis of complex issues. She is a strong and decisive deal negotiator.

Stephanie has a Bachelor of Arts in Political Science from York University and is a member of the International Council of Shopping Centres.

Community Involvement

Stephanie is an active member of ICSC, NextGen, and the Real Estate Forum.

Stephanie is a mentor for Ryerson's real estate management program and involved in the co-op program with the Chamber of Commerce.

Stephanie is a supporter of Habitat for Humanity, JDRF, and the Ride to Conquer Cancer. She also volunteers for the Toronto Women's Runs benefiting POGO.

Education and Memberships

International Council of Shopping Centres since 1999

Bachelor of Arts, York University

Bilingual French/English