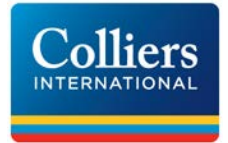




Stan Sanchez

SENIOR VICE PRESIDENT | ARIZONA RETAIL SERVICES TEAM



stan.sanchez@colliers.com

AFFILIATIONS AND MEMBERSHIPS

International Council of Shopping Centers (ICSC)

ICSC Hispanic Initiative Committee

Retail Brokers Network (RBN), Board of Directors 2012-2015

Arizona Hispanic Chamber of Commerce

CONTACT DETAILS

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AREA OF EXPERTISE

Stan Sanchez is a senior vice president with the Arizona Retail Services Team with Colliers, specializing in all aspects of retail brokerage. Stan has an established leadership background with an executive tenure of more than 30 years.

His areas of expertise include brokerage, landlord and tenant representation, project leasing, development consulting, investment sales and services, commercial land acquisitions, and Hispanic retail markets. Stan has worked on multiple national, regional and local retail projects, with sizes well over 1 million square feet.

His extensive experience in retail markets has given him a unique ability to evaluate the needs of both landlords and tenants and develop strategies to ensure their business success.

Stan's in-depth understanding of the real estate industry and strong business acumen enable him to better understand today's diverse market and to identify his clients' retail business requirements and real estate search criteria.

As a former business owner, Arizona native and Latino, Stan possesses distinctive knowledge of the retail real estate industry, deep-rooted connections in the community and a desire to promote positive economic and community growth.

PROFESSIONAL ACCOMPLISHMENTS

- Completed more than 2.5 million square feet of retail lease transactions.
- Top Brokerage Producer - 2009
- AZ Business Leaders - Voices of Leadership Award - 2013, 2014, 2015
- Top Executive - AZ Business - 2014
- State of the Industry Publication – 2014
- Deal Makers Magazine Publication - 2014

BUSINESS BACKGROUND

Before joining Colliers, Stan was president and partner of one of Arizona's largest retail brokerage firms. As president, Stan managed well over 200 retail listings. He aided in the execution of more than 3,000 lease transactions and more than 200 escrow closings.

COMMUNITY INVOLVEMENT

- Brokers for Kids
- Adopt-a-Family
- Toys for Tots
- Arizona Hispanic Chamber of Commerce
- Consultant to DATOS
- Supporter of Arizona State University Scholarship Fund
- Guest Speaker – Arizona State University WP Carey School of Business

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REPRESENTATIVE CLIENTS AND PROJECTS

Clients include:

- Rockefeller Group—New York, NY
- Hines—Houston, Texas
- AETNA Realty—New York, NY
- Kimco Realty—New York, NY
- Woodcrest Capital—Fort Worth, Texas
- Pacific West Land—Bainbridge Island, Wash.
- Pacific Coast Capital Partners—Los Angeles, Calif,

Mesa Riverview, Mesa, Ariz.—a 250-acre mixed-use project with 1.5 million square feet of retail. Represented owner/landlord, Kimco Realty.

Scottsdale Pavilions, Scottsdale, Ariz.—1.2 million square feet of retail. Represented owner/landlord, DeRito Development.

\$27 million sale of 24 acres in Mesa, Ariz. Represented seller, Kimco Realty.

\$4.6 million sale of 6.7 acres. Represented seller, Kimco Realty. Buyer, San Tan Subaru.

\$3.2 million sale of 2.1 acres. Former restaurant. Represented seller, Wolff Company.

\$2.8 million sale of land. Represented seller, Hines – Houston, Texas.

Completed more than 2.5 million square feet of retail lease transactions.
