



Director | Melbourne
Office Leasing

Shane.Burns@colliers.com
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colliers.com.au

Level 30, Optus Centre,
367 Collins Street Melbourne
VIC 3000, Australia

**Education or
Qualifications**

Licensed Real Estate Agent

Galen College
Wangaratta

**Affiliations or
Memberships**

Melbourne Cricket Club

Brighton Life Saving Club

North Melbourne Football
Club

Bentleigh RSL Service
Member

Shane Burns

Area of Expertise

With nearly 25 years' experience in the Melbourne CBD office leasing market, Shane has built a solid reputation based on direct and honest advice, lateral thought, and a determination to ensure the best possible outcome for his clients.

Shane is a trusted adviser to a wide range of institutional and private clients. He is an integral part of the success of the Colliers leasing team.

Professional Accomplishments

Shane has an enviable track record with many of Australia's market leading institutional and private owners allowing them to position themselves to achieve their goals.

Some of Shanes' most recent transactions include:

- Securing a pre-commitment from Myer for over 11,000sqm at 1000 La Trobe Street.
- Thomson Geer on a new lease on 2 new floors within Rialto for 3,800sqm
- Acknowledge Education lease of 3,500sqm at 222 Bourke Street
- 2,000sqm sub lease to Goodyear & Dunlop and a further 2,000sqm to CSV
- Securing over 7,000sqm of new deals at 150 Lonsdale Street

Shane is currently appointed on a number of iconic towers across Melbourne including Rialto, 140 William Street, 150 Lonsdale Street and 1000 La Trobe Street.

He has also been engaged by Mirvac to assist with their exciting new development at 7 Spencer Street.

Business Background

Director | Office Leasing
Colliers
May 2015 – Present

Director | Office Services
CBRE
March 2000 – May 2015

Awards

CBRE Circle of Excellence
2004, 2010

Client Portfolio

- Brookfield
- Charter Hall
- Cromwell
- Credit Suisse
- DEXUS
- FHJ
- Grollo Australia
- Three Capital
- Investa
- MECGP
- Mirvac
- Rest
- Trust Capital



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Transaction Summary

Property	Tenant	Client	Area
1000 La Trobe Street	Myer	Poly Australia	11,074sqm
469 La Trobe Street	Russell Kennedy DST CPG Min for Finance ADC Intrax	Investa Trust Capital	16,200sqm
525 Collins Street	K & L Gates Perpetual Thomson Geer Energy Australia IWG Transurban Stockland Randstad R & F Property Poly Robert Half	Dexus St Martin's Grollo Australia	27,500sqm
567 Collins Street	Downer Intrepid Group VWA Min for Finance	Investa	5,100sqm
140 William Street	Law Institute of Victoria Arcadis Japara Nopsema	Rest	11,000sqm
150 Lonsdale Street	Uniqlo AEC AIST ACLEI	Charter Hall	7,000sqm
505 Little Collins Street	Study Group	Credit Suisse	6,500sqm
222 Bourke Street	Acknowledge Education	St Kilda Road Investments	3,500sqm



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Transaction Summary

Property	Tenant	Client	Area
595 Collins Street	Woodlands Education	Investa	2,800sqm
628 Bourke Street	CPB	QBE	2,408sqm
600 Bourke Street	Engineering Australia	AMP & Brookfield	2,400sqm
850 Collins Street	National Heart Foundation	TC Advisors	2,154sqm

Sub Leases

181 William Street	Court Services Victoria	PWC	1,965sqm
333 Collins Street	Goodyear & Dunlop	Qantas Airways	1,959sqm
1 Spring Street	Department of Treasury & Finance	Viva Energy	1,752sqm
35 Collins Street	McKinsey	Vicinity Centres	1,700sqm
161 Collins Street	Charter Keck Cramer	IOOF	1,345sqm