



Associate Vice President | Arizona  
Industrial Services  
Food & Beverage Advisory Group

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colliers.com

2390 E Camelback Rd  
Suite 100  
Phoenix, AZ 85016

### Education or Qualifications

Bachelor of Science  
The College of Arts & Sciences  
University of Pennsylvania

AZ Dept. of Real Estate  
Salesperson's License

### Affiliations or Memberships

Food & Beverage Advisory  
Group, Colliers | U.S.

NAIOP Developing Leaders,  
the Commercial Real Estate  
Development Association

NAIOP Young Professionals  
Group Graduate

Colliers | Arizona Leadership  
Council

Colliers Emerging Leaders  
Member

Penn and Wharton Club of  
Arizona

## Sam Jones

### Area of Expertise

Sam Jones is an associate vice president with Colliers International in Arizona, specializing in landlord and tenant representation for the leasing and sale of industrial and land properties.

As a highly motivated professional, Sam exceeds the expectations of clients by bringing a confident and championship mentality to each assignment. He carefully guides clients throughout the entire leasing, acquisition, or sales process.

Sam approaches each client, property and transaction with accountability, diligence, and attention to detail. He looks beyond conventional measures to develop and execute strategies that deliver successful outcomes for all parties. Clients confidently rely on Sam to achieve their real estate and business objectives. He faces challenges head-on, evaluates options and provides solutions.

Leveraging his analytical skills and research expertise, Sam keeps clients informed about market trends and conditions that affect their real estate decisions.

Serving as a collaborative partner to his clients, Sam holds himself to the highest standards of integrity and professionalism to represent their best interests. He prides himself on having a strong work ethic, based on discipline, focus and hard work.

Clients and colleagues describe Sam as a proactive, reliable, and energetic team player who goes the extra mile to fulfill his client's requirements.

### Professional Accomplishments

- 2024 – CoStar Power Broker Award for Top Industrial Leasing Deals
- 2024 – Most Collaborative Individual, Colliers | Arizona
- 2021 – Colliers Rookie of the Year

### Business Background

Sam joined Colliers in 2018, as the first participant in the Wheel Program, which is Colliers' unique broker training initiative. This intense program paired Sam with different senior brokerage teams for a period of three to five months each, learning the ins and outs of each team's commercial real estate business.

This afforded Sam the opportunity to actively work and learn across various property types, including industrial, office, flex, land and more, while establishing himself in the marketplace, generating business and building relationships.

In addition to working with brokerage teams, Sam spent several months in the research department, where he tracked market activity, compiled data for quarterly research reports, and completed ad hoc research requests for brokerage and marketing.

### Community Involvement

- Brokers for Kids
- Colliers AZ Cares, charitable foundation
- Basketball Coach at Rancho Solano Prep, 2021-2023

**Sam Jones**

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**“Sam Jones of Colliers International recently helped me secure a location for my Martial Arts and Fitness gym in Tempe, Arizona. His communication with me throughout the entire process was superb. I felt as though he kept the best interest of me and my business in mind in every aspect, from finding me the perfect location to negotiating a fair deal with the owner of the property. I would not hesitate to use Sam again and will recommend him to everyone I know looking for commercial property. Thanks again, Sam!”**

*- Sunshine Fekkether  
Best Muay Thai, Arizona's  
Premiere Thai Boxing Gym*

**Representative Clients and Projects**

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Alterra IOS

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American Home Water and Air

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Centric Elevators

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FM Industries, Phoenix

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KBHB Funding

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KVL Tires

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Lion Electric

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Maclaughlin and Co.

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Maui Seafood

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Ramapocom

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Tilson Technology

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ViaWest Development

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White Cap

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