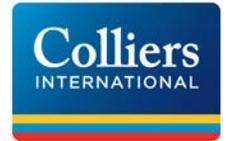




Ruth N. Darby MBA/GM

VICE PRESIDENT | OFFICE PROPERTIES



ruth.darby@colliers.com

EDUCATION AND QUALIFICATIONS

Master of Business Administration
Global Management
University of Phoenix

Bachelor of Science
Marketing
University of Phoenix

AFFILIATIONS AND MEMBERSHIPS

AZ Technology Council
U.S. Green Building Council (USGBC)
Women in Tech
Arizona Commercial Real Estate Women (AZCREW)
ASU Sun Devil Family Association
Movember USA

CONTACT DETAILS

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carlsondarbyofficeteam](http://www.colliers.com/carlsondarbyofficeteam)

AREA OF EXPERTISE

Ruth Darby is a vice president, specializing in tenant representation. She partners with Lindsey Carlson, vice president. Their team focuses on providing exceptional service and strategic solutions to their clients.

Ruth's comprehensive commercial real estate experience includes working with national corporate clients, and single- and multi-location tenants.

Her extensive industry network and access to a wide range of market resources allows her to provide clients with critical information to address their commercial real estate requirements. Ruth takes a proactive approach to quickly respond to client requests and react to market trends.

Ruth prides herself on being a collaborative partner and actively listening to her clients. She becomes an extension of each client's team to guide them through the real estate process. She develops strategies to improve business functions and minimize risk exposure for her clients.

PROFESSIONAL ACCOMPLISHMENTS

Ruth is a professor at Arizona State University in the Masters in Real Estate Development program, teaching Market Analysis. She has received several awards of excellence from past firms for technology and production.

BUSINESS BACKGROUND

Ruth has an impressive background in commercial real estate, with more than 16 years of experience, which includes corporate real estate, green building and sustainability initiatives, and an extensive background in market research and property marketing.

Prior to rejoining Colliers, Ruth was director of research and marketing for the Southwest Region of Newmark Grubb Knight Frank. She directed research, mapping and marketing for both brokerage and property management in the Phoenix, Austin, Houston, Dallas, Portland, Seattle and Las Vegas offices.

Ruth was previously with Colliers from 2004 to 2009, and was a member of Colliers' Corporate Solutions team.

INDUSTRY INVOLVEMENT

Ruth is involved with the AZ Technology Council, U.S. Green Building Council, Women in Tech and AZ CREW.

COMMUNITY INVOLVEMENT

Ruth actively participates in the ASU Sun Devil Family Association, a nationwide network of ASU families dedicated to sustaining family involvement in student education.

She also supports Movember USA, a charity raising funds and awareness for men's health; and Colliers AZ Cares, a charitable foundation serving the community.

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“Coming into a new market is a difficult proposition, especially when you know little about that market. CKR Interactive moved a branch into Phoenix with much help and hand-holding from Ruth. She went out of her way to find us office space that fit our needs. I would highly recommend Ruth when you are looking for commercial real estate.

*Curtis Rogers,
President/CEO,
CKR Interactive*

“Ruth acted as my tenant representative and did an outstanding job. First and foremost, I always felt the needs of my company were Ruth’s primary concern. Ruth spent the time necessary to understand my company and our needs in leasing commercial real estate. Second, Ruth has a broad understanding of the commercial real estate market and successfully completed both transactions. She offers a unique combination of expertise and first-rate customer service that is becoming a rarity in today’s marketplace. I am confident Ruth will exceed your expectations.”

*Curtis W. Porter, President
and Senior Partner,
EdVantage Partners*

REPRESENTATIVE CLIENTS

Applied Materials

Attainia Software

CKR Interactive

EdVantage Partners

Avnet

ON Semiconductor

Fujitsu

Paradigm Tax Group

Torgersen Law

City of Tempe

Education Management Corporation

Blood Systems