



Roy Hooker

SALES EXECUTIVE
Residential | Brisbane



roy.hooker@colliers.com

EDUCATION AND QUALIFICATIONS

REIQ Licence

University of NSW –
Strategic Planning &
Marketing

Griffith University –
Administration &
Organization

AREA OF EXPERTISE

Roy has over 25 years' experience in new project sales of apartments, villas and land across the Gold Coast, southern Brisbane and Sunshine Coast.

Roy has worked directly for developers such as Lend Lease, Reed Property Group, Villawood and has also worked for many years at Ray White Surfers Paradise & Broadbeach before joining Colliers International.

Roy is an awarded member of the Alan White Club for top sales people, and the Ray White Multimillion Dollar Sales Club.

Roy has also been awarded Colliers Residential Top Salesperson & Highest Revenue Achiever for 2016.

BUSINESS AND EDUCATIONAL BACKGROUND

Roy commenced his career in banking, advancing into money market and merchant banking activities. As a member of the senior executive team of Lombard, a National Westminster Bank subsidiary, he was responsible for all the company's public funding. He was involved in arranging capital for many major projects such as shopping centres, high rise apartments and office towers.

During the 1980s he made the move into real estate working with companies such as Lend Lease, Reed and Kern. In the 1990s he started selling directly to end buyers through Ray White, The Professionals and Colliers.

He has now been successfully selling residential projects for over 25 years.

CONTACT DETAILS

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COMMUNITY INVOLVEMENT

Roy Hooker has been involved with overseas aid organizations for many years and has experience in all facets of project development & management. Most recently, as a Board member of Global Development Group.

GDG is one of Australia's larger Non-Government Overseas Aid organisations with oversight of development projects in 44 countries.

Previously, Roy was a director of a Hong Kong based NGO with projects in rural China helping communities to overcome poverty, health and infrastructure problems. These community development projects involved the local community, government, Chinese partners and overseas donors.



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REPRESENTATIVE CLIENTS AND PROJECTS

STONE CREEK ESTATE, UPPER COOMERA

Sales (Unregistered Residential Land) on behalf of TJ International.
275 lot residential estate.

PIONEER VALLEY ESTATE, KURABY.

Sales (Unregistered Residential Land) on behalf of Dennis Family & Hatia Corp.
250 lot residential estate.

THE ASPECT ESTATE, BUCCAN

Sales (Unregistered Acreage Land) on behalf of Avon Estates.
115 lot residential acreage estate.

THE SURROUNDS ESTATE, HELENSVALE

Sales (Unregistered Residential Land) on behalf of Villawood.
600 lot residential estate.

AZZURA GREENS APARTMENTS, HOPE ISLAND

Sale of 53 Apartments on behalf of Korda Mentha.

PARKWAY GREEN ESTATE, AUGUSTINE HEIGHTS

Sales (Unregistered land) on behalf of Citimark Group.
150 lot residential estate.

TWIN WATERS and HYATT REGENCY COOLUM, SUNSHINE COAST

Sales (Registered, unregistered & off the plan) for Lend Lease.
Apartments, luxury homes & villas, residential resort land (waterfront & golf course).

RIVA LUXURY APARTMENTS, MAROOCHYDORE, SUNSHINE COAST

Sales (Off the Plan) for Reed Property.
22 luxury residential Apartments on the river.

M1 APARTMENTS, SUNSHINE COAST, REED PROPERTY GROUP



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ARIA AT BROADBEACH, BROADBEACH, SUNLAND CORP

SONATA AT BROADBEACH, BROADBEACH, LARRY MATTHEWS

PINNACLE, SURFERS PARADISE, HOWARD GROUP

WINGS SURFERS PARADISE, GOLD COAST, RAPTIS

MARRAKESH, SURFERS PARADISE, RAPTIS

MEDITERRANEAN, RAPTIS

OSCAR CONTACT DETAILS
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MERITON

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