



Richard S. Gorodesky SIOR, MBA

Senior Managing Director
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Education or Qualifications

MBA | Finance
Drexel University

BS | Business Logistics
Pennsylvania State University

CCIM coursework as well as
numerous continuing education
courses

Affiliations or Memberships

Member of the TriState
Commercial & Industrial
Association of Realtors®

Society of Office and Industrial
Realtors® (SIOR)

Board Member of the Unified
Business Owners Association of
Philadelphia

PA & NJ licensure for real estate
practices

Associate Broker in
Pennsylvania

Area of Expertise

Richard joined Colliers in 1995 after originally starting in commercial real estate in 1988. He is primarily responsible for the firm’s industrial brokerage activity in the City of Philadelphia, but also works with clients throughout the eight-county metropolitan region and throughout the United States.

Professional Accomplishments

Richard’s early career experience includes being a venture capitalist and a Chief Financial Officer for a high-tech start-up company, both in Philadelphia. He maintains personal long-term relationships with a variety of economic development groups, each of the operators at the Port of Philadelphia, and numerous corporate users of the diverse industrial market making up the greater metro area. He has been quoted frequently in the Philadelphia Business Journal, the Philadelphia Inquirer, and is a multi-year winner of the Costar Power Broker award and Colliers Everest Award.

He represented TJX on its lease of a 282,000 +/- SF built-to-suit highly specialized building; and has sold the largest industrial land site (One Red Lion Road) in northeast Philadelphia – twice, for two different owners. Richard also represented The Budd Company on its sale of the 2.7 million square foot urban core complex on 75 +/- acres.

Clients of Richard frequently speak about his professionalism and experience in handling difficult properties and complex transactions.

Representative Clients

Albertson’s (ACME Markets)
A&R Transport
Cardone Industries
Dependable Distribution Services
Eller Media
First Industrial Realty
Holt’s Cigar Company
iStar Financial Inc.
Kaman Industrial Technologies
Liberty Property Trust
Martin & Smith
Smithfield Foods
Staples
TEVA Pharmaceutical
Thyssenkrupp Budd Company
TJX Companies
Volvo Road Machinery

“The sale of the former Budd Company facilities in Philadelphia, PA was not only unique from the standpoint of size (2.7 million SF of urban industrial & office real estate), but also in the deal structure. Your marketing and negotiating efforts gave us the leverage we needed to complete this sale. Your performance was no surprise to me.”

*-Edward Wolf, J.D.
ThyssenKrupp Budd Company*