



RICHARD FINDLAY

Managing Director
Wellington, New Zealand

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As an owner of Colliers International Wellington Richard has been involved in all aspects of the business and specialises in high value transactions and development opportunities.

He has over 25 years experience in commercial property and been involved in a large number of Wellington's biggest sales.

Richard offers his clients a strong understanding of the wider commercial market whilst still delivering specialist advice across different property sectors. With a global breadth of local knowledge at hand, he takes a personal interest in ensuring his clients are kept well informed of the Wellington property market.

EDUCATION OR QUALIFICATIONS

Licensed Real Estate Agent
Lincoln University – Bachelor of Commerce (Valuation and Property Management)

AFFILIATIONS OR MEMBERSHIPS

Licensed under REAA 2008
F.P.I.N.Z

CONTACT DETAILS

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Accomplishments

Richard began his career with commercial leasing and later sales and spent three years with central London property firm Gooch & Wagstaff. Between his expertise, knowledge base and the networks he maintains, he prides himself on being one of Wellington's best informed brokers.

Richard was formerly on the Wellington committee for the NZ Property Council and is a past chairman for the Wellington branch of the NZPI.

Recent Sales Transactions Include:

- 126 Lambton Quay (\$15m)
- 32 Waring Taylor Street (\$5.4m)
- 97 Taranaki Street (\$25m)
- Amora Hotel (\$15m)
- 255 Willis Street (\$18.6m)
- 13-27 Manners Street (\$19.6m)
- Civic Assurance House, 114 Lambton Quay (\$10.1m)
- Cumberland Building (\$19m)
- TradeMe (\$21m)
- Willeston Building (Confidential pricing)
- Animates (\$4.5m)
- Boom Rock Road (\$3.75m)
- Southward Industrial Portfolio (\$25m)
- ASB Bank Tower (\$22m)
- Dress-Smart, Main Road, Tawa (\$8.6m)
- Warehouse and Warehouse Stationary Buildings (Various)
- TAB, KFC, Westpac and ANZ Retail Portfolios
- Porirua Megacentre (\$16.1m)
- Centre City Plaza (\$17m) Morrison Kent House (\$32.7m)
- Harbour Quays, Ports of Wellington (circa \$75m)
- 94-102 Cuba Street, Te Aro, Wellington (\$13.13m)
- Plimmer Towers, Wellington (\$40m)
- 142 Wakefield Street, Te Aro, Wellington \$5.0m)
- 453-477 Hutt Road, Lower Hutt (\$5.5m)
- Countdown Portfolio, Nationwide (\$287m)
- 100 Cable Street, Te Aro, Wellington (\$10.6m)
- 90 Cable Street, Te Aro, Wellington (\$16m)
- Countdown Crofton Downs, Crofton Downs, Wellington (\$21m)
- HP House, 8 Gilmer Terrace, Te Aro, Wellington (\$15.35m)
- 18-22 Manners Street & 142 Willis Street, Te Aro, Wellington (\$43.44m)
- 136 The Terrace, Wellington (\$2.035m)
- ANZ, 57 Vivian street (\$17m)

Accelerating success.

