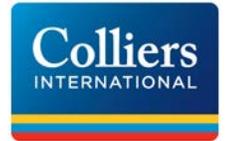




# Richard Baxter

VICE CHAIRMAN  
NEW YORK CAPITAL MARKETS



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## AREA OF EXPERTISE

Richard Baxter is a vice chairman in and co-lead of Colliers International's New York Capital Markets & Investment Services division. In addition to managing the team and collaborating to create strategy, he arranges sales and capitalizations of investment real estate and executes international marketing programs for all product types, including office, multi-family, urban retail, hotel, and development and redevelopment opportunities.

## PROFESSIONAL ACCOMPLISHMENTS

Mr. Baxter has more than 35 years of investment sales, buyer representation and advisory experience, and has completed assignments valued at more than \$50 billion. Select prominent New York City properties he has been involved in selling include:

**OFFICE:** 275 Madison Avenue • Tower 45 (120 West 45th Street) • CitiCorp HQ (388–390 Greenwich Street) • 2 Herald Square • The MetLife Building (200 Park Avenue) • 237 Park Avenue • The Seagram Building (375 Park Avenue) • 17 State Street • 750 Third Avenue/485 Lexington Avenue • 14 Wall Street • 13–15 West 54th Street/20 West 55th Street • 261 Fifth Avenue • 245 Fifth Avenue • 535–545 Fifth Avenue

**RESIDENTIAL:** 150 East 72nd Street • 530 Park Avenue • 737 Park Avenue • Riverton Apartment Complex • 95 Wall Street • Delano Village • 250 West Street • 12 East 88th Street

**DEVELOPMENT:** 2 Court Square • 281 Fifth Avenue • 516–520 Fifth Avenue • 435 Tenth Avenue • 2 Rector Street • 627 West 42nd Street • 100 Varick Street • 350 East 86th Street

**RETAIL:** 636 Avenue of the Americas • Barney's Flagship Store • Manhattan House Retail Condo • 666 Fifth Avenue

## BUSINESS AND EDUCATIONAL BACKGROUND

Prior to joining Colliers in 2016, Mr. Baxter was one of four senior partners who led JLL's New York Capital Markets & Investment Sales group. Earlier, he served as vice chairman in Cushman & Wakefield's Capital Markets group. In 2007, Mr. Baxter was one of the top four producers at Cushman & Wakefield globally. Previously, he was an executive managing director at Insignia/ESG (for 16 years) and prior to that a senior vice president at Newmark & Company Real Estate, Inc., where he established the firm's sales team with Yoron Cohen. Mr. Baxter and Mr. Cohen have been business partners for over 35 years.

Mr. Baxter earned an MBA from Pace University and a BS in Finance from Boston College.

## COMMUNITY INVOLVEMENT

Mr. Baxter is a member of the Real Estate Board of New York. He is also involved in fundraising activities for The Juvenile Diabetes Foundation, The American Foundation for AIDS Research, and MyFace.