



Vice President | Houston
Occupier Services

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colliers.com

1233 West Loop South
Suite 900
Houston, TX 77027

Education & Qualifications

Bachelor of Arts in Finance
& Business Administration,
Houston Baptist University

Real Estate Sales Agent's
License, Texas

CCIM Designation

Ray Lopez, CCIM

Area of Expertise

Ray Lopez joined Colliers in late 2021 as Vice President with the Occupier Advisory team in the Houston office. Ray specializes in occupier representation focusing exclusively on advising occupiers on their lease negotiations, renewals, expansions, subleases, relocations, property acquisitions and dispositions.

Ray is an accomplished commercial real estate advisor with nearly two decades of real estate experience, ranging from comprehensive real estate strategies for occupiers to managing large commercial real estate portfolios to being a leasing director tasked with increasing the occupancy of an office portfolio. One of Ray's defining qualities is his integrity and passion to make a real difference for his clients.

Ray's clients range from local-independently owned regional companies to global corporations with a local, national and international presence. His experience in all phases of a transaction gives Ray the ability to confidently guide his clients to the best decision.

Professional Accomplishments

- Rising Star in global real estate firm within first two years in company.
- Directed complex real estate transactions from build-to-suit projects to complex lease structures with expansion and contract rights.

Business and educational background

Prior to rejoining Colliers for his second stint with the company, Ray spent eight years as a Senior Vice President with Cresa.

Ray graduated from Houston Baptist University where he earned a Bachelor of Arts in Finance and Business Administration.

Community Involvement

Ray is an active member of Lakewood Church.

When F3 created a Fort Bend location to invigorate the male community leadership, Ray held a leadership role as the Communications Q to keep F3 men connected to one another, keep the marketing drum beating and serve as liaison with other regions and F3 Nation.

- F3 Fort Bend Board Member, Communications Q
- Team Cherish Our Children (COCI), Team Leader
- Fort Bend Society of Commercial Realtors (Past President)
- Houston Food Bank Volunteer
- Lakewood Church, Maximized Manhood Group



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Representative Clients and Projects

"Ray assisted me in sourcing office space for my firm in the Greenway area of Houston. He was extremely knowledgeable about multiple markets as we determined the best location for our firm and finding the balance between client and employee locations. He was easily available and very helpful throughout the process. Ray is a professional in every sense of the word. I would not hesitate to recommend Ray to my business associates and I look forward to working with him in the future." - John Elmore, Managing Partner at Rise Association Management Group

"Ray is a professional in every sense of the word. I would not hesitate to recommend (him) ... I look forward to working with him in the future."

*-John Elmore, Managing Partner
Rise Association Management
Group*