



# Raj Shah

TENANT REPRESENTATIVE | TENANT REPRESENTATION



raj.shah@colliers.com

## EDUCATION AND QUALIFICATIONS

B.A IN ECONOMICS  
FROM KEIO  
UNIVERSITY'S FACULTY OF ECONOMICS [PEARL PROGRAM]

## CONTACT DETAILS

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Tokyo 100-0011  
Japan

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## AREA OF EXPERTISE

Raj started his career in real estate include with Colliers International Japan as a Tenant Representative under the Tenant Representation division of Occupier Services offered at Colliers.

As a part of the Tenant Representation team at Colliers he supports international and domestic companies with occupier services that include but are not limited to lease acquisition, lease renewal, relocation or consolidation services across office spaces of all sizes.

He is best known for his ability to approach and work with individuals of multicultural backgrounds and establishing long lasting relationships with his clients whilst extensively developing business. Along with being able to communicate multilingually and having the ability to adapt to cultural differences and understandings, he is able to execute business without any borders or limitations.

## BUSINESS AND EDUCATIONAL BACKGROUND

Raj has over 4 years of corporate and retail level experience in the automotive and fashion industries during his undergraduate college years. In his previous experience he used to management and overlook business development of a start-up providing industry leading services comprised of multiple business owners. Other roles include of global market customer relationship management and corporate/retail business strategy. Raj is a native English speaker and is also fluent in Japanese, Hindi and Gujarati. He holds a bachelor's degree in economics from Keio University's faculty of Economics PEARL Program.

## COMMUNITY INVOLVEMENT

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## PROFESSIONAL ACCOMPLISHMENTS

As a Tenant Representative, Raj has represented the following firms (partial list)

- [Bullet list]

COLLIERS INTERNATIONAL EXPERIENCE:

TENANT REPRESENTATIVE  
(2020 SEPTEMBER – PRESENT)