



Paul Sieczkowski, SIOR

Senior Executive Vice President |
Arizona
Industrial Services

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Suite 100
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Education or Qualifications

Bachelor of Science
Business Administration
Arizona State University
AZ Dept. of Real Estate -
Salesperson's License

Affiliations or Memberships

Society of Industrial & Office
Realtors® (SIOR)
NAIOP, the Commercial Real
Estate Development Association
National Association of Realtors
(NAR)
Colliers | Arizona Leadership
Council

Area of Expertise

Paul Sieczkowski is a senior executive vice president with Colliers International and has been negotiating industrial real estate transactions in the Phoenix area since 1986.

He leads a top-producing industrial team with Justin Sieczkowski, associate vice president, specializing in the following: sale and lease of industrial facilities; land sales to developers and users; build-to-suit facilities for sale or lease; sale of single and multi-tenant industrial facilities (investment properties).

As a native Arizonan, Paul has extensive market knowledge and has experienced many market fluctuations in his nearly four decades in the industry.

He has a thorough understanding of current conditions and future trends. He recognizes that timing is a key factor in real estate decision-making and profitability.

Paul maintains excellent relationships with both landlords and users. He is a strong negotiator who focuses on maximizing value for his clients and takes pride in their success. Throughout his career, he has successfully negotiated more than 1,500 sale and lease transactions on behalf of his clients.

Professional Accomplishments

- Ranked by Colliers | Arizona as a Top Producer for decades. Ranked as the #1 Industrial Producer 15 times, so far in his career
- 2024 – CoStar Power Broker Award
- 2023 – #11 Top Producer, Colliers | Arizona
- 2022 – #5 Top Producer, Colliers | Arizona
- Qualified for Colliers' Everest Club numerous times throughout his career, recognizing Top 10% of Revenue Producers in the Americas for Colliers
- Member of SIOR (Society of Industrial and Office Realtors®) since 2001
- During his career, Paul has represented clients in transactions ranging from 500 square feet to over 500,000 square feet, including over 1,500 acres of land sales to both developers and users

Community Involvement

Paul serves the community and volunteers with numerous charitable organizations in the Phoenix area and enjoys attending sporting events.

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"I've known Paul and his team for more than 30 years. They have great market knowledge, deliver exceptional service, and consistently look out for their clients' best interests. The bottom line is I can trust them. That's why they will continue to handle The Rockefeller Group's acquisition and leasing for many years to come."

*-Thomas E. McCormick, SIOR
Rockefeller Group
Development Corporation*

Colliers

Representative Clients and Projects

Rockefeller Group Chandler Crossroads, Chandler, Ariz.—A planned ±825,000 SF mixed-use office, warehouse/distribution, and retail. Represented owner, Rockefeller Group Development Corporation

Chandler Corporate Center, Chandler, Ariz.—a 76-acre project consisting of ±234,321 SF of existing buildings, ±267,400 SF planned, and an 82,000 SF office/flex building. Flex/industrial and office planned or build-to-suit. Represented owner/landlord, Rockefeller Group Development Corporation

Negotiated the sale of over 300 acres in Chandler and Gilbert, Ariz., in excess of \$75 million. Represented buyer, Rockefeller Development Corporation in purchasing various sites (also sold the site/developments for Rockefeller)

Chandler Airport Center, Chandler, Ariz.—a 132-acre project. Represents owner, Disney Corporation. Completed over \$50 million in land sales to various developers (Trammell Crow, Irgens, US Capital, Armie, LLC, Hopewell)

Negotiated a 150,000 SF build-to-suit on 25 acres in Tolleson, Ariz. Represented buyer, Sara Lee. Consideration confidential

Negotiated sale of 96 acres (3 sites) in Chandler, Ariz., for \$21.95 million. Represented buyer, Harsch Investment Properties

Negotiated sale of a 554,000 SF building on 25 acres in west Phoenix, Ariz., for \$13 million. Represented buyer, Kennedy Associates, and seller, Buzz Oates

Land sale to FedEx Ground (48 acres in Chandler, Ariz.), in excess of \$12.5 million for a 316,000 SF build-to-suit. Represented seller, Rockefeller Development Corporation

Negotiated sale of freestanding manufacturing building in Chandler, Ariz., for \$10.2 million to developer on behalf of Intel, Inc.

Negotiated 10-year sale/leaseback for 66,813 SF industrial building in Chandler, Ariz., for \$10.7 million. Represented buyer, Conesys, Inc.

Negotiated 10-year lease of 275,000 SF in west Phoenix, Ariz., in excess of \$10 million. Represented tenant, Mor Furniture

Negotiated sale of five buildings in Chandler, AZ, for \$10.07 million from private partnership to Big Industrial

Negotiated sale of a 400,000 SF build-to-suit facility of 20 acres in Tolleson, Ariz., for \$10 million. Represented buyer, Snapple Beverage Co.

Negotiated sale and lease of three facilities in Chandler, Ariz., in excess of \$9 million. Represented buyer, lessee and lessor, Sound Packaging.

Negotiated two 10+ year leases at Kyrene Business Park in Chandler, Ariz., in excess of \$8.5 million. Represented landlord, EastGroup Properties