



**Director | Head of Valuation
Colliers Philippines**
Valuation & Advisory Services

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<https://www.colliers.com/en-ph/services/valuation-and-advisory-services>

11F Frabelle Business Center,
111 Rada Street Legaspi Village,
Makati City Manila 1229
Philippines

Paul Vincent B. Ramirez

Area of Expertise

Paul has over 19 years' extensive experience in all aspects of real estate valuation in the Philippines and Asia Pacific Region with specialization in:

- Development Properties
- Income-Producing Properties
- Agricultural Properties
- Mining Rights
- Partial Interests
- Other Specialized Properties
- Expert Witness / Court Commissioner for Expropriation Cases

Business and Educational Background

Paul currently heads the Valuation team of Valuation and Advisory Services in the Philippines. He has been with Colliers since 2007 and has broad experience in the real estate industry.

Prior to joining Colliers International, Paul worked as an Assistant Vice President in Asian Appraisal Company, Inc. directly leading over 30 real estate and plant and machinery valuers and support staffs. He managed requirements of multinational clients and also represented the company in technical meetings and forums.

Affiliations or Memberships

Member, Royal Institution of Chartered Surveyors (RICS)

Member, Philippine Association of Realty Appraisers (PARA)

Professional Accomplishments

- Rising Star for the whole Valuation Services Team in Colliers Philippines Annual Awards 2019.
- Outstanding Achiever in Valuation & Advisory Services in Colliers Asia Award of Excellence 2013
- Faculty-In-Charge in University of the Philippines Open University (UPOU) Diploma/Master in Land Valuation
- Resource speaker in De LaSalle College of Saint Benilde (DLS-CSB) Diploma Program in Real Estate Management

Community Involvement

Paul is member of the Royal Institution of Chartered Surveyors (RICS) since 2015 and is a member and former director of Philippine Association of Realty Appraisers (PARA), the professional body governing real estate valuers in the country.

He has participated in various Colliers International Corporate Social Responsibility (CSR) Programs such as beach clean-up, public school cleaning, painting and landscaping, tree planting and construction of resettlement housing.

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Education

University of the Philippines,
Diliman – Post Graduate
Diploma in Urban and Regional
Planning

University of the Philippines,
Los Banos – Bachelor of
Science in Civil Engineering

Qualification

Board Certified Real Estate
Appraiser (3rd Place)

Board Certified Real Estate
Broker

Board Certified Civil Engineer

Representative Clients and Projects

Valuation of Transit-Oriented Development Sites of the Proposed Makati Subway

Valuation of a portfolio of commercial and development properties in the Philippines for property companies such as: Rockwell Land, Century Properties, Ascendas, Eton Properties, Ayala Corporation, Filinvest, Sta. Lucia Land etc.

Valuation for REIT for Government of Singapore Investment Corporation (GIC), Ayala Land, Inc. (ALI) and Filinvest Land, Inc. (FLI)

Valuation of AIA's Philippine Portfolio with over 50 assets located throughout the country consisting of prime office buildings in Makati and Cebu and various branch offices in other cities and municipalities.

Valuation of two proposed reclamation projects in Manila Bay

Valuation of the Tollway Concession of the 94 kilometer Subic-Clark-Tarlac Expressway in the Philippines for Bases Conversion Development Authority (BCDA)

Valuation of the mine area, resettlement sites, off-lease linear corridors and other properties as part of the resettlement action plan of the Tampakan Copper-Gold Project for Sagittarius Mines Inc. (Xtrata)

Valuation of the Global Gateway Logistics Park in Clark Economic Zone, Pampanga for the International Finance Corporation (IFC) and Bank of America Merrill Lynch.

Valuation of various properties of Ayala Land, Inc. to be expropriated by government infrastructure projects in Laguna and Cavite Philippines and acts as Court Commissioner for the expropriation cases.
