



J. Patrick Gibson, MAI CCIM

MANAGING DIRECTOR | NASHVILLE
Valuation & Advisory Services



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EDUCATION AND QUALIFICATIONS

Bachelor of Science in Business Administration, University of Tennessee

STATE CERTIFICATION

Alabama
Kentucky
Mississippi
Tennessee

CONTACT DETAILS

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Nashville, TN 37210

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EXPERIENCE

J. Patrick Gibson serves as the Managing Director of Colliers International's Nashville, Tennessee office which provides valuation and advisory services throughout the state of Tennessee. He specializes in commercial investment real estate, and his experience spans a wide range of property types including office, retail, industrial, hotels, self storage, special purpose, mixed-use, land, multi-family, and residential subdivisions. He has performed appraisals in Tennessee, Kentucky, Alabama, Arkansas, and Mississippi.

Senior Appraiser, Valbridge Property Advisors | R.K. Barnes & Associates, Inc.

Associate Appraiser, R.K. Barnes & Associates, Inc.

PROFESSIONAL MEMBERSHIPS AND ACCREDITATIONS

Designated Member of the Appraisal Institute

Advisor in the Candidate for Designation Program (Appraisal Institute)

Designated Member of the CCIM Institute

Urban Land Institute (ULI), Serving on the Capital Markets Advisory Committee

Affiliate Member of The International Council of Shopping Centers (ICSC)

APPRAISAL INSTITUTE COURSES

- Basic Appraisal Principles
 - Basic Appraisal Procedures
 - National Uniform Standards of Professional Appraisal Practice (USPAP)
 - General Appraiser Sales Comparison Approach
 - General Appraiser Income Approach/ Part 1
 - General Appraiser Income Approach/ Part 2
 - General Market Analysis, Highest & Best Use
 - General Appraiser Report Writing & Case Studies
 - Advanced Sales Comparison & Cost Approaches
 - Real Estate Finance, Statistics, & Valuation Modeling
 - Advanced Income Capitalization
 - Advanced Applications
 - Business Practices and Ethics
- ## CCIM INSTITUTE COURSES
- CI 101: Financial Analysis for Commercial Investment Real Estate
 - CI 102: Market Analysis for Commercial Investment Real Estate
 - CI 103: User Decision Analysis for Commercial Investment Real Estate
 - CI 104: Investment Analysis for Commercial Investment Real Estate