



Pat Hake

SENIOR ASSOCIATE



pat.hake@colliers.com

EDUCATION AND QUALIFICATIONS

BBA, Marquette University
(Real Estate & Marketing)

AFFILIATIONS AND MEMBERSHIPS

Commercial Association of Realtors Wisconsin (CARW)

CONTACT DETAILS

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AREA OF EXPERTISE

Pat is a Senior Associate with Colliers International | Chicago's Industrial Advisory Group. He specializes in representing local and institutional clients in leasing, development, acquisition and disposition of industrial, flex and land properties in Southeastern Wisconsin, Lake County and Northern Cook County.

With 6 years of experience and expertise throughout the Southeastern Wisconsin area he has facilitated over 100 transactions, totaling 4M SF and valued at over \$90M.

Pat has proven to be a terrific market communicator and is a responsive trustworthy source to clients.

REPRESENTATIVE CLIENTS

- Altec Industries
- Bevara Building Services
- Bynah Industrial Partners
- CAM LLC
- Capstone Quadrangle
- CrossLake Partners
- Liberty Property Trust
- NEXIUS Solutions
- Oak Realty Group, Inc
- One Liberty Properties, Inc
- Pentair
- Prairie Land Towing
- The Opus Group
- WPT Industrial REIT

BUSINESS AND EDUCATIONAL BACKGROUND

Pat started his career with Colliers as a brokerage intern in the Milwaukee, Wisconsin office while attending Marquette University. After graduating he joined the industrial team as an Associate Broker where he represented institutional and private Landlords on speculative developments, value add leasing assignments, building sales and land dispositions. Pat also represented national and local tenants/users on lease and sale transactions. Pat recently transferred to the Colliers Chicago office and was promoted to Senior Associate. He will be working with Vice President, Ned Frank.

COMMUNITY INVOLVEMENT

Pat was an active member of One Village Partners where worked on a committee in Milwaukee to spread awareness, fundraise and put on a local Real Estate Breakfast fundraiser. He has also traveled to Sierra Leone, Africa with the organization to meet, observe and live with a group of impoverished local villagers. Pat also coached Ozaukee Varsity Lacrosse Club, a high school lacrosse team in Wisconsin, for 4 years.

PROFESSIONAL ACCOMPLISHMENTS

- Colliers International Industrial NextGen Participant, 2016-2018
- CARW NextGen Program Class of 2017
- Marquette University Real Estate Club Member, 2009-2013

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REPRESENTATIVE CLIENTS AND PROJECTS

Altec Industries	Oak Realty - Represented Landlord on leasing of 9 building portfolio - 900,000 SF
Bevara Building Services	One Liberty Properties Inc – Disposition of 750,000 SF Caterpillar Campus in South Milwaukee, WI
Biyah Industrial Partners – Represented Landlord on 70,000 SF Lease	Pentair – Represented on 75,000 SF Disposition
CAM LLC - Represented Landlord on 3 building portfolio - 200,000 SF	Prairie Land Towing
Capstone Quadrangle – Ryan Business Park Development – 85 Acres	Real Estate Recycling – Represented Landlord on 10 building portfolio - 500,000 SF
CrossLake Partners – Represented Landlord on leasing and disposition of 11 building portfolio - 1,000,000 SF	The Opus Group – 50 Acre Land Disposition to FedEx
City of Milwaukee – Century City Development and Speculative Project	WPT Industrial REIT– Represented Landlord on 155,000 SF
General Capital – Ryan Business Park Development – 85 Acres & Century City Development – 45 Acres and Speculative Project – 53,000 SF	
Liberty Property Trust – 172,000 SF Speculative Project	
NEXIUS Solutions	