

OLIVER CHARLES KONSTA (BA Hons)

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EDUCATION & QUALIFICATIONS

Cass Business School (Academic Scholarship) (London, UK)

2017 – 2018

- Obtained a Scholarship for the MSc Real Estate at Cass. Modules include: Real Estate Investment and Market Analysis, Real Estate Asset Management, Quantitative Techniques in Investment.

University of Bath (Bath, UK)

2012 - 2016

- BA (Hons) French and German with European Studies [2:1]
- TEFL (Teaching English as a Foreign Language) (Pass)
- Final Year Modules: German language; Multicultural Germany; German Homeland & Identity; French Language; Postcolonial France; Rise of the National Front into the Mainstream; Politics of Ethnicity, Religion & Nationalism; Integration of Europe post 1989.

Marlborough College (All-Rounder Scholarship) (Wiltshire, UK)

2007 – 2012

- A Levels: 1 A French
3 Bs Mathematics, German, History
- AS Level: 1 A Philosophy
- DELF Merit (French Diploma)
- IGCSEs: 6A*s French, History, Physics, Chemistry, Biology, Latin
5As Mathematics, German, Ancient Greek, English Language, English Literature

INTERNSHIPS AND INDUSTRIAL EMPLOYMENT

Colliers International (London, UK)

August 2018 - Present

- Graduate Surveyor currently undertaking first rotation in the valuation advisory department.

Savills (London, UK and Frankfurt, Germany)

June 2017 – August 2017

- Two weeks in London working in International Development Consultancy, four weeks in Frankfurt in Office Agency and another week in Global Tenancy Rep in London on the back of a recommendation from Frankfurt.
- London: Analysed external market information to identify potential development opportunities in Malta. Involved in writing part of the report as a team member working on the project was under pressure from the client to complete it by the end of the day. Completed report and was entrusted with other published work on projects in Portugal and Spain.
- Frankfurt: Created presentations proposing new office spaces for clients. Undertook market research looking into office space used by law firms in Germany nationwide, and research inspecting the rise of “co-worker” spaces in Germany. Took part in over twenty site visits, with more than fifteen different clients.
- London: Was made point of contact with seven German offices due to the relationship I’d built up with the Frankfurt team and my knowledge of German. Used this relationship to gather information from Germany about upcoming lease expirations of a client in Frankfurt and Hamburg. With this information my boss was able to generate business in a meeting with the client.

JDX Consulting (London, UK)

November 2016 – June 2017

- Worked for three Tier 1 Investment Banks at a financial consulting company, using FinTech to review trade agreements in order to comply with regulations such as Dodd Frank and FATCA and to bring efficiency to dispute resolution.
- Was selected to train new employees in the role, was promoted to sub-team leader and acted as the final quality check when returning agreements to the client. Our team achieved an average of 96% accuracy for clients.
- Tasked with heading up the weekly progress calls with banks based in London, Mumbai and San Francisco due to progression made as sub-team leader and the good client relationships I’d developed.

Smith Nicholas Ltd (Chester, UK)

August 2015

Property Consultants.

Two-week internship at a property management company.

- Evaluated recent information, relative regional house prices and a personal assessment of properties in Liverpool to accurately predict the selling price and rental possibilities of properties managed by the company.
- Pushed to be active in fieldwork regarding the inspection side of property management with the aim to gain a better sense of the grass roots of the company and its field of work.
- Allocated energy consumption certificates and eco-friendly efficiency certificates to the relevant properties.

BLD Bach Langheid Dallmayr (Cologne, Germany)

February 2015 – July 2015

Insurance Law firm.

Five-month industrial placement within the marketing and administrative divisions of BLD, the largest insurance law firm in Germany.

- Directed the translation and upgrading of English website. This included research and conducting interviews with all the lawyers in the Cologne office to create online profiles for future clients.
- Assisted and shadowed lawyers in court proceedings at the regional and local courts, for cases ranging from €25,000 to €20,000,000 and distributed sensitive legal documents to Cologne’s regional court and the national court.

- Organised social events, meet-and-greets and was asked to assist my boss in networking with English clients and potential colleagues due to the relationships built throughout my time there. Received an 'outstanding' Zeugnis (Recommendation Letter), available upon request.

PIE-Programmes Internationaux d'Echanges (Paris, France)

September 2014 – February 2015

Non-profit cultural exchange organisation. Five-month placement organising cultural exchanges of French and international children between 14-18.

- Charged primarily with phone bookings, the development of 'dossiers' for departing and arriving participants, conducting interviews with host families regarding their ability to host, event organisation and in the absence of my boss (two weeks) oversaw the running of the Paris branch of the organisation.
- Internship was solely in French, which tested me greatly in a working environment. Identified issues with how students were recruited and restructured the application process with the consent of my boss, leading to a distinct increase in the uptake of the exchange and a boost in fees for the company.

WORK EXPERIENCE

Allianz GmbH (Munich, Germany)

June 2013

European financial services company

- Work experience with claims department at headquarters in Munich.
- Garnered an understanding of the complexity of the insurance industry and the roles within it.
- Attended court cases whereby claims were made against Allianz.

Noerr (Düsseldorf, Germany)

June 2013

Insurance Law Firm

- Work experience at one of Europe's leading law firms.
- Charged with legal research for three lawyers' upcoming cases, and consequently asked to summarise various legal texts.
- Assumed a translating role for articles leaving and arriving at the office.

BLD Bach Langheid Dallmayr (Munich, Germany)

June 2010

Insurance Law Firm

- Work experience at the same firm where I completed the five-month internship.
- Assisted lawyers in court, acted predominantly as an aid around the office, made a diary of my first experience in a multinational, professional organisation. Personal decision aged 16 to seek experience abroad, alone and in a high-paced environment.

CHARITY WORK

Brimble Hill (Wiltshire, UK)

Volunteer

2009 - 2012

- Volunteered weekly at a local school, which cares for disabled children. Mainly consisted of entertaining the children for three hours twice a week.

KEY PROFESSIONAL SKILLS AND ATTRIBUTES

Languages: English (Native), French (Fluent), German (Fluent)

IT: Proficient with Microsoft Excel, Word and PowerPoint (ECDL Qualification, 2008).

Teamwork: Marlborough College 1st team sport for Rugby, Cricket, Hockey and Golf (2012), received 2:1 or 1st in all group presentations at University (2012-2016), Bath Saracens Rugby Club (2015-2016), took part in Football Beyond Borders "World's longest 5-a-Side football match" (2016) for charity.

Leadership: Head of House (of over 70 boys) at Marlborough College (2012), received the Herbert Windler Scholarship to college (Leadership the main requisite, competed against 150+ students), captain of Marlborough Rugby XV and Bath Uni 2nd XV

Drive: Undertaken several linguistic trips and internships alone around Europe (Paris, Orleans, Berlin, Cologne, Düsseldorf, Munich, Vienna, Salzburg), cycled Mont Ventoux in France (2015), ran the Bath Half Marathon (2016) and the Hampton Court Half Marathon (2017)

Verbal Commun.: College debating team, entrusted as interviewer and representative at my job in Paris (in French), aided by language degree.

EXTRA CURRICULAR

Sports: Rugby, hockey, cricket, golf, cycling, running.

Travel: Mainly through Europe in order to practice my languages and to gain a better understanding of the countries speaking my target languages, as well as their commercial nuances (French and German)