



Nicole Mendelson

ASSOCIATE, RETAIL



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AREA OF EXPERTISE

Nicole Mendelson is an associate in Colliers' New York Retail Services Group. She focuses on owner and tenant representation in the Tri-State Region, with responsibility for strategic planning, market analysis, tenant prospecting, space and property marketing, option development, site selection, and lease structuring and negotiation. Ms. Mendelson has acted on behalf of several of New York's most prominent property owners, including L&L Holdings and Boston Properties, in past transactions. She joined Colliers in 2016 and is based in the firm's Midtown Manhattan location.

BUSINESS AND EDUCATIONAL BACKGROUND

Ms. Mendelson began her commercial real estate career at Cushman & Wakefield, where she specialized in retail owner representation in New York. Before entering the commercial real estate field, she worked as an assistant buyer at Macys.com, where she managed accounts for more than 133 vendors across the United States. Ms. Mendelson completed Macy's Executive Development training program, a two-month intensive course in buying and planning. The knowledge she acquired at Macy's has given her a well-rounded understanding of both the retail marketplace and the impact of the right real estate strategy on a retailer's success. She leverages this knowledge every day to both serve existing retail clients and win new business.

Ms. Mendelson graduated Magna Cum Laude from the Whitman School of Management at Syracuse University. She earned a bachelor of science in both Retail Management and Marketing and won entrance into Beta Gamma Sigma, an honor society recognizing business excellence.

COMMUNITY INVOLVEMENT

Ms. Mendelson is a member of the International Council of Shopping Centers (ICSC) and the Real Estate Board of New York (REBNY).