



Nick Hall

DIRECTOR, REAL ESTATE MANAGEMENT
Sydney CBD and Fringe Markets



nick.hall@colliers.com

EDUCATION AND QUALIFICATIONS MRICS

AFFILIATIONS AND MEMBERSHIPS

Member of the Royal Institution of Chartered Surveyors

Licensed Real Estate Agent (NSW)

REI (NSW)

CONTACT DETAILS

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AREA OF EXPERTISE

As a Director in REM, Nick is responsible for the management of Sydney CBD and fringe commercial buildings for a wide range of overseas & local clients.

He is focused on improving the lease profile, maximizing income, minimizing risk and rationalizing management services to enhance value for Colliers International clients.

PROFESSIONAL ACCOMPLISHMENTS

Nick has extensive experience in all aspects of Property and Asset Management.

Having dedicated more than 30 years to the property industry both locally and internationally, Nick is particularly proficient in the areas of financial management, lease administration and tenant retention. He has also had exposure to valuations, sales and leasing.

He has continually proven himself to be an astute Property Manager and has strong budgetary and financial skills. In his current and previous roles, Nick has displayed his strong negotiation skills and has achieved positive outcomes for his clients.

Nick has developed an excellent reputation within the industry and is widely known for his superior communication and interpersonal skills. His 'lead by example' and 'can do' approach have earned him the respect of clients and colleagues alike.

BUSINESS AND EDUCATIONAL BACKGROUND

**Director, Real Estate Management,
Colliers International
(May 2008 – Present)**

**Property Consultant, Nottingham City
Council, UK
(Oct 2005 – May 2008)**

**Manager, Real Estate Management,
Colliers International (NSW)
(2004 – Oct 2005)**

Nick commenced his career in real estate in the UK and attended both De Montfort University and Reading University courses to qualify as a MRICS.

Assets managed have included Westpac Place, 275 Kent Street, Sydney and the former Westfield Towers at 100 William Street, East Sydney.

Property Management of the Deka portfolio of Sydney CBD assets, including 35 Clarence Street & 345 George Street.

Establishment of property management systems for the privatization of Bankstown Airport NSW (2003).

Asset Management and restructuring of the operational property portfolio of the City of Nottingham, UK.

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REPRESENTATIVE CLIENTS

KAH Australia Pty Ltd (Singapore)

Bank of China

Oversea Chinese Banking Corporation (OCBC)

Leetong Pty Ltd (HK)

The Hour Glass (Singapore)

Transputa (HK)

Lee Tai Pty Ltd (HK)

Pacvale Pty Ltd (HK)

Mulpha Australia

Szeto Corporation

Deka Immobilien Investment GmbH (Germany)

Nottingham City Council (UK)

Japan Building Project

Heathley Limited

Dexus Property Group

Westpac Funds Management Limited

Reserve Bank of Australia