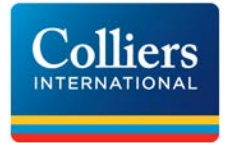




Nick Ault

ASSOCIATE VICE PRESIDENT | ARIZONA RETAIL SERVICES TEAM



nick.ault@colliers.com

EDUCATION AND QUALIFICATIONS

Bachelor of Arts
Design Studies,
Concentration in Design
Management
Arizona State University

AFFILIATIONS AND MEMBERSHIPS

International Council of
Shopping Centers (ICSC)

CONTACT DETAILS

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AREA OF EXPERTISE

Nick Ault is an associate vice president with the Arizona Retail Services Team with Colliers International, specializing in retail and restaurant real estate services, with a focus on tenant representation.

Nick partners with Daniel Ortega, vice president. The team represents local, regional and national tenants, buyers and sellers in the leasing, acquisition and disposition of retail properties, including power centers, neighborhood centers, stand-alone retail buildings and restaurants.

Nick's proven success representing national credit tenants, thorough knowledge of the retail market, strong industry relationships and tenacity have allowed him to excel in the retail real estate market.

He builds trust and delivers results through a proactive partnership approach and by aggressively representing his clients' best interests. On every assignment, Nick works closely with clients to develop optimal market plans and deliver customized and innovative solutions that lead to successful and beneficial real estate transactions.

The team leverages Colliers' exceptional resources in the retail sector and its comprehensive platform of services to enhance and broaden service offerings to their clients and ensure clients are able to make profitable and informed real estate decisions.

NOTABLE TENANT REPRESENTATIONS

Golf Smith, Guitar Center, Ashley Home Stores, OSCO Drugstores, WSS, Design Source Furniture, GNC, Mattress Firm, Mountain America Credit Union, Culver's, Popeye's Louisiana Kitchen, Coffee Bean & Tea Leaf, Floyd's Barbershop, Ignite Restaurant Group, Andy's Frozen Custard, spa810, Whataburger, U.S. Egg, IHOP, Active Ride Shop, McAlister's Deli, Clothes Mentor, Noodles & Company, Illegal Pete's, and Slim Chickens

PROFESSIONAL ACCOMPLISHMENTS

- Candidate for Certified Commercial Investment (CCIM) designation through the Commercial Investment Real Estate Institute

BUSINESS BACKGROUND

Prior to joining Colliers, Nick was an integral member of Velocity Retail Group's tenant services in Phoenix, where he focused on new market roll-outs for national credit restaurants, specialty retailers and big box tenants.

Nick assisted with market strategies, site selection, lease administration, and transaction negotiations on behalf of his clients.