



Principal | Houston
Design and Construction Advisory

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colliers.com

1233 West Loop South
Suite 900
Houston, TX 77027

Education & Qualifications

Bachelor of Science in
Psychology, Texas Christian
University

OSHA 30

Neil Potter

Area of Expertise

Neil Potter is a Principal and member of the Design and Construction Advisory team at Colliers in Houston. Potter has a diverse background in construction, starting with carpentry hands on to ownership of general contracting companies. For the past 20 years, Potter has been in the construction industry and is able to use the knowledge that he has gained to help owners successfully navigate the design and construction process.

Most recently, Potter served as the Vice President of Construction and leader of Arch-Con Corporations Community Division. Potter was responsible for managing multiple project teams, preconstruction services, estimating, scheduling, business development, project management and project closeout. During his time at Arch-Con, he successfully oversaw the contracting and construction of more than 250,000 square feet for non-profits, liturgical, private education and community centers. Constructing various building types, Potter created value for his clients by offering solutions, alternative construction methods and working with architects and engineering teams to reach clients' budgets and construction goals.

Prior to his role as Vice President, Potter was a partner with Bayou City Construction, a boutique interior construction company. There he was responsible for managing budgets, subcontractors and business development. Other responsibilities included cost estimation, bidding process, subcontractor management, project scheduling, change

management, and the management of various compliance requirements related to permitting, inspections and safety, and managing communications with the architects, engineers and owners.

Business and educational background

Potter's tenacity was shown at early age by one of his most proud achievements, being an Eagle Scout. Neil is a Texas Christian University graduate, where he received a Bachelor of Science in Psychology. He and his wife, Macari, are the proud parents of three children Kendall, Mary Langham, and James IV. All of their children attend Saint Michael Catholic School and they attend Saint Michael Catholic Church. He resides in the city of Houston, where he is an active member of the community, being a member of multiple non-profit organizations.

Professional Accomplishments

- Colliers' Titan Award (2021 - 2024)
- REDNews Project Manager of the Year (2023)

Community Involvement

- Board Member of the Arbor School
- Past Co-Chair of the Tiger Fund for Saint Michael Catholic School
- Forest Club Board of Directors, Past and Current President
- The Children's Fund Alumni
- Bayou Breakfast Club Founding Member
- President of Municipal Utility District (MUD) #539
- Past Houston Arboretum Advisory Board Member

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**Representative Clients and Projects**

Transcat	Testing Laboratory, Warehouse, Office Space	21,570 SF	Project Management Services
The Mather Group	Office Renovation / Expansion	3,542 SF	Project Management Services
PCS Software	Office Renovation	25,272 SF	Project Management Services
Pacific States Industries	Building Analysis and Feasibility Study/ Warehouse	10,000 SF	Building/Site Analysis
Loren Cook & Associates	1st Generation office build out	8,922 SF	Project Management Services
The Hack	1st Generation biohacking wellness center	2,261 SF	Project Management Services
Catholic Charities	Non Profit Office Relocation and Renovation	22,242 SF	Project Management Services
Bailey Cowan Heckaman	Law Office Relocation and Renovation	20,509 SF	Project Management Services
Colliers Houston Office	Real Estate office renovation and expansion, interior stair	37,449 SF	Project Management Services
Gulf Coast Regional Blood Center	Non Profit Development of 18.5 acre site with donor center	10,000 SF	Project Management Services
Litasco	1st Generation office build out	13,635 SF	Project Management Services
Tanglewood Legacy Advisors	Office Renovation/ Expansion	4,514 SF	Project Management Services
Thermofisher	Make safe of Office Warehouse	144,247 SF	Project Management Services
Woodforest National Bank	Office Renovation	22,891 SF	Project Management Services
Texas Heart Medical Group	Medical office/non profit/ Houston Medical Center	19,612 SF	Project Management Services
Article	Owners Representative overseeing the development of 30.4 acre site and building	507,225 SF	Owners Representative
Article	Build out of office in 507,225 building	10,000 SF	Project Management Services
CVR Energy	Building/Cost Analysis	50,000 SF	Building/Site Analysis
Wilson Cribbs and Goren	Real Estate law firm renovation	23,028 SF	Project Management Services
Legal Access	Renovation of 2 levels, expansion, relocation	10,491 SF	Project Management Services
Zehl Law Firm	Expansion project	3,186 SF	Owners Representative

“Allowed me to focus on what I do and let Colliers’ Design Construction Advisory Services team organize and guide us through the process, ultimately saving us a ton of money.”

-Harris Junell
Junell & Associates