



Ned G. Frank

SENIOR VICE PRESIDENT
Industrial Advisory Group



ned.frank@colliers.com

EDUCATION AND QUALIFICATIONS

BA, Indiana University

AFFILIATIONS AND MEMBERSHIPS

NAIOP, Chicago Developing Leaders Board

Council of Supply Chain Management Professionals

Association of industrial Real Estate Brokers (AIRE)

CONTACT DETAILS

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AREA OF EXPERTISE

Ned Frank is a Senior Vice President within the Industrial Advisory Group of Colliers International | Chicago. His expertise in site selection, lease negotiation, lease renegotiation, sales, incentive procurement, and capital market interaction helps companies to develop and execute real estate strategies that support their business goals.

BUSINESS AND EDUCATIONAL BACKGROUND

Prior to his current position, Ned worked as a carrier sales associate for Real Time Freight Services, LLC in Chicago. In this role he increased prospect conversion and revenues by a notable percentage. His extensive sales experience and ability to meet his clients' needs proves to be a valuable asset in obtaining new business.

Ned graduated with distinction and received his Bachelor of Arts degree with a major in economics and political science from Indiana University in Bloomington.

PROFESSIONAL ACCOMPLISHMENTS

- Promoted to Senior Vice President in 2021
- Finalist – 2018 NAIOP “Industrial Build-to-Suit Development of the Year” for IDI Logistics 558,550 SF BTS, Antioch, IL
- Finalist – 2015 NAIOP “Industrial Speculative Development of the Year” for Prologis 369,000 SF spec building, Bolingbrook, IL
- Finalist – 2012 & 2013 NAIOP “Broker Transaction of the Year-Industrial”

COMMUNITY INVOLVEMENT

Ned is actively involved within the community and serves as the President for the Associate Board of the Boys and Girls Clubs of Chicago.

REPRESENTATIVE CLIENTS

- American Chartered Bank
- Colony Realty Partners
- Concept Laboratories
- Consolidated Electrical Distributor
- Ford Gum & Machine Co.
- High Sierra Sports
- IDI Gazeley
- J.P. Morgan
- Kenall Manufacturing
- Lawson Products
- Liquid Controls
- Logistics Property Company, LLC
- Lucta USA
- Masco Corporation
- Manulife Financial
- New York Life Investment Management
- Office Designs
- Organic Life
- Prologis
- The Opus Group
- Venture One
- YANMAR America Corporation