



Mindy Korth

Executive Vice President | Arizona
Capital Markets & Investment
Services

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colliers.com

2390 E Camelback Rd
Suite 100
Phoenix, AZ 85016

Education or Qualifications

Bachelor of Science
Business Administration
Accounting
Arizona State University
AZ Dept. of Real Estate -
Associate Broker's License

Affiliations or Memberships

Urban Land Institute (ULI)
NAIOP, the Commercial Real
Estate Development Association
Arizona Commercial Real Estate
Women (AZCREW)
International Council of
Shopping Centers (ICSC)
Colliers | Arizona Leadership
Council

Area of Expertise

As an executive vice president of investment services with Colliers, Mindy Korth is accomplished in all sectors of the investment real estate community, including office, medical office, retail, datacenters, high-finish industrial, commercial land, and unique projects across metropolitan Phoenix and nationally.

Mindy leads an investment sales team that includes Jenny Bassett, real estate analyst; Kelsey Robinson, senior client services specialist; and Alyssa Smith, client services coordinator.

Mindy is focused on identifying investment opportunities, executing client strategy, establishing relationships between parties, and coordinating property financial analysis and due diligence. Her wealth of industry, market, property, and financial intelligence provides clients with the information they need to make informed decisions and complete successful investment transactions. She has completed transactions totaling more than 38 million square feet, and more than \$4.8 billion in value.

Throughout her career, Mindy has been involved in each aspect of real estate, including new and rehab development, financial structuring deals in capital markets, leasing, management, site selection, network planning, acquisitions and dispositions programming, financial analysis, and underwriting.

Professional Accomplishments

- 2024, 2022 – Woman of the Year, Broker Investment Sales, Women of Influence Award, *GlobeSt*.
- 2008-2009, 2011, 2024 – People to Know, *AZ Big Media*
- 2014-2023 – NAIOP Investment Broker of the Year Finalist
- 2014, 2016-2023 – Ranked Top Producer, Colliers | Arizona
- 2018-2022 – Colliers Everest Club, Top 10% of Producers in the U.S.
- 2014 & 2017 – Most Influential Women in Commercial Real Estate, *AZRE Magazine*
- 2016 – Received the All-In Award for Colliers | Arizona for being fully committed to moving to the next level and to setting winning strategies for the future
- Five-time recipient of the NAIOP Investment Broker of the Year award
- 2013 – Big Office Deal, *AZRE Magazine*
- 2010-2012 – Broker of the Year, *Commercial Executive Magazine*
- 2012 – Big Deal Office Sales Broker, *AZRE Magazine*
- 2010 – Who's Who of the Decade, *Phoenix Business Journal*
- 2007 – Power Player, *Phoenix Business Journal*

Business Background

Prior to joining Colliers, Mindy thrived at CBRE/Trammell Crow, leading a top-producing team. Early in her career, her roles included financial manager, property management director, and CPA at a Big 8 firm.



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“Mindy is one of the best and most thorough investment sales advisors I’ve worked with on the buy side. She knew the market, property, tenants, and operations of the shopping center we were buying from her inside and out. Maybe better even than her client. Her work with her client preparing the property for sale before marketing and her in-depth knowledge of the property greatly expedited our due diligence. Mindy expertly represented her clients in a way that placed their interests first but promoted deal making and acknowledged that buyer’s and seller’s interests were aligned in getting to the closing table. I very much look forward to working with her again soon!”

*-Aaron Johnson, Westwood
Financial*

Representative Clients and Projects

Abington Emerson Investments	Longpoint Partners
Adler	New York Life (fka Morgan and Company)
Aegon	PacVentures
American Education Properties LLC (AEP)	Performance Charter School Development
Ascentris	Primestor
BH Properties	Principal Real Estate Investors
Carter Validus	Prudential Real Estate
Clarion Partners	Regency Centers
Cornerstone Real Estate Advisors	Rockefeller Group Development
Corpora-tion	Ryan Companies
CW Capital	Ryan University Realty
Diamond Ventures	SITE Centers
El Dorado Holdings	Sperry Equities
Exxon Mobil	Townline Ventures
Founders Properties	Trammell Crow Company
Irvine Asset Group	VEREIT
JPMorgan Chase	Volkswagen
Lamar Companies	Wells Fargo Bank
Landwin	Westwood Financial
Lexington Realty Trust	Wonderful Foundation