



Associate Vice President | Arizona
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Education or Qualifications

Juris Doctor, James E. Rogers
College of Law
University of Arizona

Master of Business
Administration
Eller Business School
University of Arizona

Bachelor of Arts Economics
Political Science & History
Gonzaga University

Affiliations or Memberships

Turnaround Management
Association
Valley Leadership

NAIOP Developing Leaders, the
Commercial Real Estate
Development Association

Commercial Investment Real
Estate Institute (CIRES)

Urban Land Institute (ULI)

Michael Marsh, JD, MBA, CCIM

Area of Expertise

As an associate vice president with Colliers, Michael Marsh specializes in the sale and leasing of office and flex properties, representing landlords/owners, owner/users, buyers, tenants, investors, and fiduciaries. His areas of expertise include corporate advisory, tenant representation, investments, sale/leasebacks, build-to-suits, and distressed or turnaround situations.

Michael is a member of the top-producing team of Todd Noel, Kyle Campbell, Matt Baniszewski, and Morgan Carden. The team specializes in office and educational properties, leveraging extensive knowledge of the market to assist clients in achieving their real estate and business objectives.

Working closely with clients as part of their executive team, Michael strives to understand their long-term requirements and goals, or help clients establish those, to minimize short- and long-term risk. His legal and operational background enables him to ask the critical questions and dig deep into each client's operations to craft uniquely tailored opportunities that maximize value.

Michael provides in-depth market analysis, detailed financial reports and comprehensive strategies to position properties in the marketplace.

Through an integrated platform of services, he ensures clients can make profitable and informed real estate decisions throughout property ownership, sales, acquisition, and leasing.

With in-depth experience and hundreds of successful engagements, Michael expertly guides clients through challenging situations to reach successful conclusions.

Professional Accomplishments

- #3 Top Team, Arizona
- Certified Commercial Investment Member (CCIM)
- Certificate of Advanced Study in Real Estate Finance, NAIOP
- Data Center Certified Associate, Schneider Electric

Business Background

Prior to joining Colliers, Michael served as an associate with Lee & Associates, representing landlords and tenants in the leasing, sale, and acquisition of commercial space. Working on behalf of tenants, he identified locations and spaces that met their requirements for current and future growth. Michael developed strategic leasing, acquisition, and sales strategies to optimize the value of his clients' real estate assets.

Community Involvement

- Active 20-30 Club of Phoenix
- Valley Leadership – Impact Team
- Eller College of Management Alumni Association
- Gonzaga Alumni Association