



Vice President | Arizona  
Office Services

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### Education or Qualifications

Juris Doctor, James E.  
Rogers College of Law  
University of Arizona

Master of Business  
Administration  
Eller Business School  
University of Arizona

Bachelor of Arts Economics  
Political Science & History  
Gonzaga University

AZ Dept. of Real Estate -  
Salesperson's License

### Affiliations or Memberships

Certified Commercial  
Investment Member (CCIM)

Turnaround Management  
Association

Urban Land Institute (ULI)

## Michael Marsh, JD, MBA, CCIM

### Area of Expertise

As a vice president with Colliers, Michael Marsh offers a wealth of experience and a client-centered approach to office property leasing. He has successfully been involved in over 500 transactions, totaling more than \$500 million in total consideration. These transactions span a variety of services, including leasing, subleasing, sales, acquisitions, consulting, and portfolio management.

Michael specializes in corporate advisory, tenant representation, investments, and managing distressed or turnaround situations. Working closely with clients, he sets himself apart by becoming an integral part of their team. His legal and operational background allows him to ask the critical questions that lead to deeper insights into each client's unique challenges and goals. By truly understanding their needs, he crafts customized real estate solutions designed to maximize value and create long-term success.

Michael's approach is all about empowering clients to make informed, confident decisions. Through Colliers' integrated platform of services, he provides expert guidance, ensuring every aspect of the real estate process is aligned with the client's vision and business objectives. Whether navigating a complex lease negotiation or managing a transformation, his priority is always to deliver results that exceed expectations and build lasting relationships.

### Professional Accomplishments

- 2024 – 40 Under 40 honoree, *Phoenix Business Journal*
- 2024 – NAIOP Office Broker of the Year Nominee
- 2024 – Most Individual Deals, Colliers | Arizona
- 2024 & 2022 – Most Team Deals, Colliers | Arizona
- 2023 – People to Know in Commercial Real Estate, AZ Big Media
- 2008-2022 – #1 Office Team, Colliers | Arizona
- 2022 – Most Collaborative Team, Colliers | Arizona

### Business Background

Prior to joining Colliers, Michael served as an associate with Lee & Associates, representing landlords and tenants in the leasing, sale, and acquisition of commercial space. Working on behalf of tenants, he identified locations and spaces that met their requirements for current and future growth. Michael developed strategic leasing, acquisition, and sales strategies to optimize the value of his clients' real estate assets.

### Community Involvement

- Southwest Human Development Board of Directors Member
- Active 20-30 Club of Phoenix
- Eller College of Management Alumni Association
- Gonzaga Alumni Association