



# Michael Lupo

ASSOCIATE



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## EDUCATION AND QUALIFICATIONS

BA, Northern Illinois University

## AFFILIATIONS AND MEMBERSHIPS

Young Real Estate Professionals

Peterson & Pulaski Business & Industrial Council

North River Commission

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## CONTACT DETAILS

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## AREA OF EXPERTISE

Working with industry veterans David Bercu and Anne Dempsey, Michael delivers industrial brokerage and land advisory services to his clients, including institutional and private investors as well as REITs. Michael provides his clients with creative solutions for leasing, acquisitions, dispositions and development that adds value to their business. His service area includes metropolitan Chicago, with an emphasis on the Central DuPage, O'Hare and I-55 submarkets.

As a former asset manager, Michael's knowledge of mechanical systems and construction management helps his clients to optimize and protect their commercial assets. His commitment to providing exceptional, white-glove service ensures his clients experience the highest level of satisfaction.

## BUSINESS AND EDUCATIONAL BACKGROUND

Previously, Michael served as a commercial property manager, broker and client liaison at Waveland Property Group, where he primarily served owners of medical office, office and retail properties. His clients included private, institutional and REIT investors. His diverse background has allowed him to build a strong network of relationships with industry professionals while honing his skills in commercial brokerage.

Prior to real estate, Michael found success in the transportation industry. Michael graduated from Northern Illinois University with his B.A. in Operations Management and Information Systems.

## COMMUNITY INVOLVEMENT

Michael is an active member of the Albany Park Community Center.