



Michael Lloyd, SIOR

Executive Vice President
Pleasanton/Tri-Valley
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4301 Hacienda Drive
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Education

Bachelor of Science,
Business Administration
Cal Poly State University

Affiliations or Memberships

SIOR, Member, Society of Industrial
and Office Realtors, 1998
East Bay Brokers Association

Achievements & Accolades

2016 SIOR Top Industrial Lease Award

2015 Top Producer in the Colliers
Pleasanton Office

1995-2001/2003/2005/2009/
2012/2013/2015/2018/2019
Top Industrial Producer Colliers

2013-2021 Everest Club winner as
one of the top ten percent of all
Colliers brokers across the U.S

"East Bay Broker of the Year"
in East Bay Broker Association
1997/1999/2001

"Commercial Real Estate Honor Roll"
for the San Francisco Business Times

Area of Expertise

Michael Lloyd, SIOR, joined Colliers in 1984 as an industrial broker specializing in the sale and leasing of industrial space in the I-580/I-680 corridor, from Pleasanton to Livermore to Tracy. His emphasis has been representing institutional property owners, major developers, and tenants in sales/purchase and leasing of their projects. Since 1985, he has completed over 2,053 lease and sale transactions totaling more than 62 million square feet of space, and has negotiated land and commercial property leases and sales valued at nearly \$2.5 billion.

Michael was inducted into the Society of Industrial and Office Realtors (SIOR) in 1998, the premier real estate organization in the world, where membership is secured through invitation only and earned by tenured performance and the strictest adherence to the highest ethical standards. These requirements ensure that SIOR designees possess a standard of expertise and knowledge unmatched by competing brokers in local, regional, or national markets. Michael served as the 2008 Northern California Chapter SIOR President and also served on the SIOR Executive Committee from 2003-2009. In 2006, Michael became a Principal and Director of Colliers.

In 2016, Michael executed the largest speculative warehouse leases in the Bay Area at Oaks Logistics Center in Livermore, totaling 1.3 million square feet in three buildings - two of the buildings to Tesla Motors.

This transaction was awarded the SIOR Top Industrial Lease for 2016.

In 2023 Mr. Lloyd sold a 205,900 SF building that was developed by Scannell Properties and leased to FedEx. Between 2021 and 2023 he sold 129 acres across 3 separate land deals which totaled \$225 million, buyers included Trumark Homes and Amazon.

As an agent aligned with Colliers, a full-service brokerage company, Mr. Lloyd has many resources

available to him. These include market information tracked on our state-of-the-art computer system with software written specifically for our needs, along with deal analysis programs.

Additionally, if the transaction requires the involvement of outside experts in legal matters, space planning or tenant construction, Colliers makes those resources readily available. Mr. Lloyd is able to smoothly guide his client through the deal process - from site evaluation to space planning - to the eventual lease or sale negotiation and move-in.

Michael is active in the local community as a Coach with CYO, Danville Little League and the AAU basketball organization. He is an instrument rated pilot and graduated from the School of Business at California Polytechnic State University San Luis Obispo in 1985.

Developers Represented (Partial List)

- Prologis
- Link Logistics
- OMP - Overton Moore Properties
- Callahan Properties
- Ares
- Pell Development Company
- Trammell Crow
- Bentall Green Oak
- Stockbridge
- Trumark Homes

Major Users Represented (Partial List)

- American Standard
- Lakin Tire
- CINTAS Corporation
- Anheuser Busch Recycling, Inc.
- Chevron U.S.A., Inc.
- Access Information Management
- FM Industries
- TYCO International
- Owens & Minor
- Amphenol
- Wente Vineyards Winery
- CentiMark
- Performance Food Group
- Ferrotec

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References

Mr. Dave Haugen

Phelan Development Company
1999 Harrison Street, Suite 1816
Oakland, CA 94612
(510) 227-3019

Ms. Karen Pell

Pell Development Company
100 Smith Ranch Road, Suite 325
San Rafael, CA 94903
(415) 491-0901

Mr. Michel Callahan

Callahan Properties
289 Wright Brothers Avenue
Livermore, CA 94550
(925) 294-8307

Mr. Todd Berryhill

Scannell Properties
3468 Mt. Diablo Blvd. Suite B-115
Lafayette, CA 945490
(510) 899-8302

Mr. Mark Carlson

Stockbridge Capital Group
4 Embarcadero Center, Suite 3300
San Francisco, CA 94111
(415) 658-3300

Mr. Reid Lewis

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Fremont, CA 94538
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Mr. Timur Tecimer

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