



Michael Donnelly, SIOR

SENIOR VICE PRESIDENT
Pleasanton, CA



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CONTACT DETAILS

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Colliers International
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EDUCATION

Bachelor of Science
University of Nevada,
Reno, 2002

ACCREDITATIONS



Everest Club Member
Top 10% at Colliers

#1 Industrial Broker
Pleasanton Colliers Office

2019 SIOR
Top Industrial Sale
*4 Building Portfolio Sale,
Livermore CA
(168,636 SF)*

MEMBERSHIPS

Olympic Club of San Francisco
Livermore Chamber of Commerce
East Bay Brokers Association

AREA OF EXPERTISE

In 2004, I began my career focusing on Sales and Leasing of Industrial, R&D, and Flex properties in the Tri-Valley. Since then, my 16 years of experience has expanded to include Landlord Representation and Investments Sales in the greater Bay Area.

At nearly 100 transactions a year, every challenge is an opportunity met with expert knowledge, unmatched negotiating skills, and focus on being an advocate for my client. With a proven history of strong client relationships, I build trust by being a knowledgeable resource for all angles of a transaction.

LANDLORD REPRESENTATION

- > **LBA LOGISTICS** 1 building/±108,347 SF
- > **HARSCH INVESTMENT PROPERTIES, LLC** 2 projects, 11 buildings/±302,943 SF
- > **PROLOGIS TRACY, CA** 1 building 7/±89,626 SF
- > **EXETER PROPERTY GROUP** 3 buildings/±409,717 SF
- > **OPUS WEST** ±9.96 acres/±60,000 SF
- > **REYNOLDS & BROWN** 2 buildings/±91,417 SF
- > **TERRILL COMPANY** 2 buildings/±56,000 SF
- > **BERNHARD PROPERTIES, LLC** 2 buildings/±88,328 SF
- > **PJMB, INC.** 6 buildings/±105,820 SF
- > **DOUGLAS P. WILSON COMPANIES** 2 buildings/±127,000 SF (receiver sale)
- > **FLANAGAN** 2 buildings/±181,554 SF

SIGNIFICANT INVESTMENT SALES

- > **6474 & 6538 PATTERSON PASS RD, LIVERMORE** Multi-tenant industrial building
- > **7077 KOLL CENTER PKWY, PLEASANTON** Multi-tenant office building
- > **7955 EDGEWATER DR, OAKLAND** Single user industrial building
- > **6999 SOUTHFRONT RD, LIVERMORE** Single user industrial building
- > **350 LINDBERGH AVE, LIVERMORE** Multi-tenant industrial building
- > **5775 BRISA STREET, LIVERMORE** Single tenant industrial building



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USERS REPRESENTED

- > Enray (True Roots)
- > ALCO Aircraft Logistics
- > Xantrex Technology, Inc.
- > ICEE, Inc.
- > Complete Logistics Company
- > Ferguson Enterprises
- > Bauer Compressor of San Francisco
- > PEP Pool & Electric Supply
- > Livermore Sanitation
- > TriWest LTD
- > Schimick Construction
- > B and C Transit

REFERENCES



Julie Remy
Harsch Investment Properties
3875 Hopyard Road, Suite 180
Pleasanton, CA 94588
(925) 218 6302



Tom Wang
Exeter Property Group
333 Hegenberger Road, Suite 310
Oakland, CA 94612
(310) 855 3667



Lowenberg Corporation
Susan Lowenberg/John Baruh
Lowenberg Corporation
44 Montgomery Street, #3530
San Francisco, CA 94104
(415) 392 4500



Tom Terrill
The Terrill Company
1111 Civic Drive, Suite 395
Walnut Creek, CA 94596
(925) 296 0855



Kelly Dossa
Reynolds & Brown
1200 Concord Avenue, Suite 200
Concord, CA 94520
(925) 674 8400