

# Michael Berger

SENIOR MANAGING DIRECTOR



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### **SPECIALTIES**

Landlord Representation Tenant Representation Investment Sales

### AREA OF EXPERTISE

Michael Berger is a Senior Managing Director in Colliers International's New York office. He specializes in serving the real estate needs of tenants and the leasing, sales and management of all types of commercial properties. His primary focus is on office tenants and buildings in New York and other select cities in the U.S.

Mr. Berger joined Colliers' predecessor firm GVA Williams in 1995.

### PROFESSIONAL ACCOMPLISHMENTS

Mr. Berger has acted on behalf of tenants from across the industry spectrum, with major corporations and not-for-profit organizations a specific concentration. He has participated in all aspects of the real estate process, from site selection to lease negotiation and construction oversight. Several of his transactions have been among the top 50 deals in New York each year.

Mr. Berger has built and maintained relationships with many tenants, including United Cerebral Palsy of New York, for which he has completed more than 450,000 square feet of transactions over the past decade. The organization's landmark net lease of 80 West End Avenue was one of Mr. Berger's achievements and factored into UCP's recognition of Mr. Berger as its 2016 Corporate Champion. He also has a successful history with WeWork, completing more than 500,000 square feet of transactions with the co-working firm in New York. He continues to work with WeWork in markets worldwide.

He has concluded additional transactions with major occupiers including HBO, Time Warner Cable, Charter Communications, City of New York, New York Institute of Technology, SHoP Architects and NeueHouse.

Mr. Berger is also a talented owner's agent and currently represents more than 3 million square feet of office space in New York City at 79 Madison Avenue, 120 East 23<sup>rd</sup> Street, 104 East 25<sup>th</sup> Street, 11 Park Place, 60 Hudson Street, 16 West 61<sup>st</sup> Street, 32 West 39<sup>th</sup> Street and 28 West 36<sup>th</sup> Street.

Mr. Berger is also a real estate investor focused on value-add properties and ground-up development in the U.S. His current portfolio includes a 250,000 square feet office building under development in Miami, a multi-family community in Tampa, and a retail and medical property in New York.

## **COMMUNITY INVOLVEMENT**

Mr. Berger is a member of the Real Estate Board of New York (REBNY). He is involved with many community and not-for-profit organizations including United Cerebral Palsy and the American Heart Association. Mr. Berger is also Vice President of Young Israel of Woodmere — the largest synagogue of its kind in North America.