



Matthew Winter

MANAGER, CITY & METRO SALES
INVESTMENT SERVICES
Canberra



Matthew.Winter@colliers.com

EDUCATION AND QUALIFICATIONS

Bachelor of Commerce
(Finance & International
Business)

CONTACT DETAILS

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Colliers International
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AREA OF EXPERTISE

I have quickly established myself as a premium investment sales expert in the Canberra market, focusing on achieving the maximum sale price for my client's assets by bringing together the right strategy and the right buyer relationships.

Critical to my success is my market leading asset expertise, in-depth knowledge of investment sales and the ability to reach a wide and diverse number of buyers locally, nationally and internationally. I regularly travel to Asia as part of the Colliers International Australian Investment Showcase, presenting Canberra properties.

I am results driven and have established long-term partnerships with numerous clients. I aim to exceed client expectations and continue to deliver results even in difficult market conditions.

PROFESSIONAL ACCOMPLISHMENTS

- Active member of Colliers International's Premium Investments Practice Group and National Strata Practice Group.
- 2014 Commercial Agent of the Year at former commercial agency.

BUSINESS AND EDUCATIONAL BACKGROUND

I graduated from the ANU in 2012 with a Bachelor of Commerce (Finance and International Business). I finished my degree in England whilst playing semi-professional cricket in Harrogate, North Yorkshire.

I moved back to Canberra in 2013, and after starting a career in commercial property at another Canberra agency, I then joined Colliers International in May 2015.

COMMUNITY INVOLVEMENT

Matthew is committed to giving back to the Canberra community and participates in fund raising activities such as the St Vincent de Paul door knock appeal. He also actively participates in all Colliers International led community care initiatives.



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"I recently sold a commercial property through Matthew and cannot fault the professional, first-class service that he and his team provided. Matthew achieved an excellent result at auction for me; that went above and beyond what I could have ever expected".

Marnie-Lee Meadows
MLM Admin Pty Ltd

REPRESENTATIVE CLIENTS AND PROJECTS

Morris Property Group – Sentinel

Makas Estate – Petros Portfolio

GDA – 38 Thynne Street, Bruce

Mort Street Investments - IQ

The Club Group – Club Lime Portfolio

Doma Group – The Pier

Englobo - Element

Willemsen Group – The Griffin

WIN TV – 84 Wentworth Avenue

Empire Global – Times Square Harrison

Rock Group Development - Belconnen Markets

Goodwin Aged Care – Goodwin Development, Crace



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“You impressed us with your manner and the drive you demonstrated in achieving an outstanding result for us”

Bill Cole
William Cole Funerals

PROPERTY	DATE	CLIENT	SALE/VALUE
AXS Business Park, Fyshwick	2017	Makas Estate	\$17,000,000
34-36 Mort Street, Braddon	2017	Makas Estate	\$11,500,000
50 Bunda Street, City	2017	Ivan Pirjac	\$9,800,000
90/43 Constitution Ave, Reid	2017	Anglican Diocese	\$880,000
1/56 Hoskins Street, Mitchell	2017	Makas Estate	\$390,000
25 Bartlet Place, Greenway	2017	The Club Group	\$6,450,000
38 Thynne Street, Bruce	2016	GDA	\$6,675,000
237-239 /51-53 Mort Street, Braddon	2016	Mort Street Investments	\$1,850,000
3/50 Curran Drive, Nicholls	2016	Gungahlin Golf Investments	\$1,650,000
19-21 Edgar Street, Ainslie	2016	MLM Admin Pty Ltd	\$2,000,000
15 Soundy Close, Belconnen	2016	DCI Group	\$1,400,000
12/33 Mort Street, Braddon	2016	TSD Holdings	\$1,390,000
122 & 245/102-104 Northbourne Avenue, Braddon	2016	Marque Northbourne Limited	\$925,000
Unit 51 - Habitat, Braddon	2015	Brede	\$920,000
Unit 2 – The Pier, Kingston	2015	Doma Group	\$920,000
84 Wentworth Avenue, Kingston	2015	WIN TV	\$2,438,000