



Vice President | Arizona
Cooke Multifamily Team

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Matt Roach

Area of Expertise

Matt Roach serves as a vice president with Colliers and is a key member of the nationally recognized Cooke Multifamily Team, which specializes in institutional and private equity assets, ranging from core plus to workforce housing across the United States.

Known for his analytical expertise and relentless dedication, Matt brings exceptional value to his clients and the team. His proficiency in financial modeling, forecasting, and strategic positioning ensures multifamily assets are effectively evaluated and optimized for success. Matt’s attention to detail and ability to identify trends allow him to provide insights that guide his clients in making informed, forward-thinking investment decisions.

With a deep understanding of both macro and microeconomic drivers, Matt keeps a vigilant pulse on market dynamics that impact property performance. This comprehensive perspective enables him to navigate complex transactions and deliver tailored strategies that align with his clients’ objectives.

Colleagues and clients alike describe Matt as dedicated, hard-working, and trustworthy, consistently going above and beyond to achieve exceptional results. Whether managing intricate financial details or guiding strategic decisions, Matt approaches every task with precision and purpose, ensuring the best possible outcomes for all parties involved.

Professional Accomplishments

- Team transaction volume: \$16+ billion in sales
- 2024 – NAIOP Multifamily Broker of the Year Nominee
- 2018-2022 – Top-Ranking Team, Colliers | Arizona

Business Background

Prior to joining Colliers, Matt was a vice president of multifamily investment sales with ORION Investment Real Estate in Phoenix.

Matt also has a background in equity research, previously working at D.A. Davidson and MKM Partners, both middle-market investment banks, where he focused on providing industry-leading research, data, and financial modeling for institutional clients, including Fortress, Citadel, BlackRock, T. Rowe Price and Fidelity.

Community Involvement

Matt is actively involved with his church and supports various nonprofit organizations, including Arizona Foster Care and Colliers AZ Cares charitable foundation.

Education or Qualifications

Bachelor of Science
Finance & Accounting
Thomas Edison State College
AZ Dept. of Real Estate -
Salesperson’s License

Affiliations or Memberships

Colliers Multifamily Services