



# Matt McGrady SIOR

SENIOR VICE PRESIDENT | INDUSTRIAL



[matt.mcgrady@colliers.com](mailto:matt.mcgrady@colliers.com)

## EDUCATION AND QUALIFICATIONS

B.S. Hospitality & Tourism Management

Purdue University  
West Lafayette, Indiana

## AFFILIATIONS AND MEMBERSHIPS

CSCMP  
IWLA  
ICBR  
IAR  
NAR

## CONTACT DETAILS

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## AREA OF EXPERTISE

Matt McGrady SIOR, Industrial Advisory, specializes in space and facility acquisition projects, finding optimum and competitive site and space solutions for tenants and buyers. Matt has completed hundreds of projects around the Indianapolis MSA and offers in-depth market intelligence in all relevant aspects of real estate activity and deal terms.

Previously, Matt spent 3 years with Lauth Property Group where he gained valuable experience in real estate construction and development. As Director of National Facilities, under the Office and Industrial umbrella, he was responsible for business development in a third party construction and build-to-suit capacity. This included the marketing and leasing of speculative industrial development around the U.S. and underwriting the investments of office and industrial development projects.

Matt has earned numerous performance awards including: NAIOP Indiana Best Industrial Transaction, Peak Performance – Brokerage for Colliers Indianapolis, and a 3-time recipient of Largest Transaction award for the Colliers Indianapolis office.

In addition to his invaluable experience in construction and development of commercial property, Matt also brings a high level of energy and enthusiasm toward marketing his clients' projects. He applies a can-do, think-outside-the-box style that yields innovative real estate solutions.

## PROFESSIONAL ACCOMPLISHMENTS

- Recipient. Best Industrial Transaction – NAIOP Indiana Chapter 2016
- Recipient. Peak Performance Award – Brokerage, Colliers Indianapolis 2016
- Recipient. Largest Transaction Award, Colliers Indianapolis 2018, 2016, 2014
- Past President. Local Chapter, Council of Supply Chain Management Professionals (CSCMP)
- Recipient. Duke Realty, Top Brokers - Industrial 2012
- Recipient. CoStar Group. Indianapolis Power Broker 2009
- Member. International Warehouse Logistics Association (IWLA)

## COMMUNITY INVOLVEMENT

- Volunteer. Habitat for Humanity
- Volunteer. Wheeler Mission
- Volunteer. Second Helpings



REPRESENTATIVE PROJECTS		SIZE (SF)
Hanzo Logistics	Build-to-Suit Acquisition – Headquarters	720,000
Pinnacle Oil	Consolidation – Warehouse	300,000
Indiana University Health	Build-to-Suit – Regional Service Center	293,425
Sonwil Distribution	Acquisition – Warehouse	293,423
XPO Logistics	Acquisition – Warehouse	200,000
Helly Hansen North America	Acquisition – Headquarters	172,105
The Habegger Corporation	Corporate Services	160,000
Diversified Information Tech	Acquisition – Warehouse	125,000
America's Floor Source	Acquisition – Warehouse facility	98,000
Angie's List	Portfolio Investment Sale	90,000
Mansfield King	Lease – Warehouse / Distribution Center	80,000
Just Packaging	Acquisition – Office / Warehouse	64,800
Geneva Supply	Acquisition – Phoenix AZ	56,582
Kitley Avenue	Disposition – Office / Warehouse	35,185
Oliver Avenue	Disposition – Office / Warehouse	24,000
Nestle Waters	Renewal – Warehouse	19,200
APCO Supply	Acquisition – Warehouse / Headquarters	19,200
Direct Plus	Renewal – Office / Warehouse	15,335