



Senior Vice President | Indianapolis Industrial Advisory

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Matt McGrady SIOR

Area of Expertise

Matt McGrady, SIOR specializes in industrial projects of all types. Matt has completed hundreds of projects totaling \$80+ million in volume, around the Indianapolis MSA and many other industrial markets across the U.S.

Previously, Matt spent 3 years with Lauth Property Group where he gained valuable experience in real estate construction and development. As Director of National Facilities, under the Office and Industrial umbrella, he was responsible for business development in a third-party construction and build-to-suit capacity. This included the marketing and leasing of speculative industrial development around the U.S. and underwriting the investments of office and industrial development projects.

Matt has earned numerous performance awards including: NAIOP Indiana Best Industrial Transaction, Peak Performance – Brokerage for Colliers Indianapolis, and a 3-time recipient of Largest Transaction award for the Colliers Indianapolis office.

In addition to his invaluable experience in construction and development of commercial property, Matt also brings a high level of energy and enthusiasm toward marketing his clients' projects. He applies a can-do, think-outside-the-box style that yields innovative real estate solutions.

Achievements & Affiliations

- Recipient. Best Industrial Transaction – NAIOP Indiana Chapter 2016
- Recipient. Peak Performance Award – Brokerage, Colliers Indianapolis 2016
- Recipient. Largest Transaction Award, Colliers Indianapolis 2018, 2016, 2014
- Past President. Local Chapter, Council of Supply Chain Management Professionals (CSCMP)
- Recipient. Duke Realty, Top Brokers - Industrial 2012
- Recipient. CoStar Group, Indianapolis Power Broker 2009
- Member. International Warehouse Logistics Association (IWLA)

Community Involvement

- Member. Wheeler Mission
- Volunteer. Habitat for Humanity
- Volunteer. Second Helpings

Education

B.S. – Hospitality & Tourism Management

Purdue University
West Lafayette, IN

Indiana Real Estate Broker License

Affiliations

SIOR
CSCMP
IWLA
ICBR
IAR
NAR



Matt McGrady SIOR

Representative Projects		Size (SF)
Hanzo Logistics	Build-to-Suit Acquisition – Headquarters	720,000
Pinnacle Oil	Consolidation – Warehouse	300,000
Indiana University Health	Build-to-Suit – Regional Service Center	293,425
Sonwil Distribution	Acquisition – Warehouse	293,423
Lauth Group, Inc.	Speculative Listing	288,000
XPO Logistics	Acquisition – Warehouse	200,000
The Habegger Corporation	Multiple Assignments – Corporate Services	200,000+
Helly Hansen North America	Acquisition – Headquarters	172,105
Diversified Information Tech	Acquisition – Warehouse	125,000
Geneva Supply	Acquisition – Multiple Locations	100,000+
America’s Floor Source	Acquisition – Warehouse facility	98,000
Just Packaging	Acquisition – Office / Warehouse	64,800