



Associate | Arizona
Industrial Services | Investment Sales

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Education or Qualifications

Bachelor of Science
Business Finance
San Diego State University

Jack Hansen

Area of Expertise

Jack Hansen is an associate with Colliers in Arizona, specializing in industrial investment sales under industry veteran, Steve Lowe, a senior vice president and licensed broker. Together, alongside associate Mason Pigman and intern Anthony Timpani, the team focuses on property acquisition and disposition, investment analysis in the industrial, warehouse, manufacturing, distribution, R&D, outdoor storage, and RV/boat storage product types. They represent landlords, tenants, investors, REITs, private equity partners, and capital market ventures for owners and investors nationwide.

Jack proactively provides a seamless transaction experience to his clients with a commitment to going above and beyond client expectations by helping them identify and prioritize their goals, helping them make valued, informed decisions.

Driven by unique challenges, Jack thrives in a fast-paced collaborative working environment where he can leverage his proficient problem-solving acumen to envision and deliver innovative solutions, achieving the best value and outcome for each client.

Jack has an earned reputation for being transparent, supportive, reliable, dedicated, hardworking, driven, and personable through his persistent efforts to put his clients' needs first.

Business Background

Prior to joining Colliers, Jack served as a sales development representative for Gosite, a mobile app company that helps small companies reach their customers and grow their business. There, he consistently exceeded sales goals by prospecting and converting leads to faithful product users. While sharpening his excellent communication and social skills, he also performed comprehensive market research to generate qualified leads, educated prospects through technical analysis, and overcame objections by establishing trust and rapport to close sales transactions that ultimately benefited the end-user.

Jack also brings with him real estate experience through his property management internship at TL Properties where he procured in-depth market analysis skills, collaborated on advertisements and merchandise, facilitated contractors for work orders, and maintained a database of listings, leases, records, and sales.

Community Involvement

- Involved with community church
- Real Estate Society, San Diego State University