



Mas Ishida SIOR

EXECUTIVE VICE PRESIDENT
Colliers Chicago



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AFFILIATIONS AND MEMBERSHIPS

AIRE (Association of Industrial Real Estate Brokers)

Greater O'Hare Association

Hong Kong Trade & Development Council

Japan America Society of Chicago (JASC)

Japanese Chamber of Commerce of Chicago

Rotary Club of Chicago

Seiwa Juyku | Chicago

SIOR (Society of Industrial and Office Realtors)

US Japan Business Network

YMCA/Northbrook Board of Directors

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AREA OF EXPERTISE

Mas Ishida, SIOR, helps global clients navigate through the unique decision-making cycle they face when seeking real estate solutions. An executive vice president with Colliers International's Industrial Advisory Group, Mas has been active in commercial real estate for more than 30 years. Mas is one of Colliers Chicago's leading experts on build-to-suits and has been a part of some of the area's most notable transactions.

Mas draws on his experience both working for and with Japanese companies. Mas worked within the construction industry while living in Japan. In addition, Mas worked for the Chicago branch of Mitsubishi International Corporation. Drawing on his 10 years' experience within the machine tool industry, Mas' clients benefit from his inside expertise and deep understanding of the import and export process. In addition, Mas has a first-hand understanding of the decision-making process and culture of international clients.

BUSINESS AND EDUCATIONAL BACKGROUND

Prior to joining Colliers, Mas directed TOBI International Corporation, a full service commercial real estate company delivering strategic real estate solutions to the global market. His collaborative approach and expertise enabled TOBI to secure preferred vendor status and repeat business with multinational corporations.

Mas began his real estate career at Colliers International where he spearheaded the firm's expansion into Japanese investment in North America. Prior to Colliers, he

engaged in international trade for 10 years on behalf of Mitsubishi International at Chicago branch.

PROFESSIONAL ACCOMPLISHMENTS

Recent build-to-suit transactions:

- 465,000 SF BTS Sale/Consulting – Nippon Sharyo – Rochelle, IL
- 263,000 SF BTS Sale – Mitsubishi Electric – Vernon Hills
- 163,000 SF BTS Sale – Kuriyama of America – Schaumburg, IL
- 130,000 SF BTS Sale – Okabe Co. – Grayslake, IL
- 117,000 SF BTS Sale – Hiwin Corp. – Huntley, IL
- 102,000 SF BTS Lease – Mori Seiki – Hoffman Estates, IL
- 60,000 SF BTS Sale – Subaru Industrial Power Products – Lake Zurich, IL
- 52,000 SF BTS Sale – Mazak Optonics – Elgin, IL

Recent lease and sale transactions:

- 223,160 SF Sale – NTA Precision Axle Corp. – Carol Stream, IL
- 152,000 SF – Tigerflex Corp. – Elk Grove Village, IL
- 118,000 SF Sale-Leaseback – Venture One – Elk Grove Village, IL
- 100,000 SF Lease – FIC America – Carol Stream, IL
- 52,000 SF Sale – Mori Seiki USA – Rolling Meadows, IL
- 19 Acre Sale – FIC America – Bloomingdale, IL