

# Marshall S. Clinkscales, Jr.

EXECUTIVE VICE PRESIDENT | HOUSTON



[marshall.clinkscales@colliers.com](mailto:marshall.clinkscales@colliers.com)

## EDUCATION AND QUALIFICATIONS

Bachelor of Arts Degree |  
Abilene Christian University

## AFFILIATIONS AND MEMBERSHIPS

International Council of  
Shopping Centers (ICSC)

Houston Association of  
Realtors (HAR)

Pasadena, Texas  
Chamber of Commerce  
Past President

## CONTACT DETAILS

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## AREA OF EXPERTISE

- Tenant Representation
- Landlord Representation
- Site Selection
- Investment Sales
- Leasing
- Acquisition/ Disposition
- Development Consultation

## CAREER HISTORY

Marshall Clinkscales began his Houston real estate career in 1972. He joined Colliers International in 2008. Prior to joining Colliers, Marshall owned and operated MSC Properties, Inc., the Houston-based commercial real estate company he established in 1981.

Marshall has extensive experience in retail site selection working with clients including Burger King, Golden Corral, Firestone, HEB Grocery Stores, Family Dollar Stores, Texas Citizens Bank, Texas Dow Employees Credit Union, and Fidelity Investments.

In addition, he provided asset management services for Security Benefit Life Insurance Company with services including management, leasing, redevelopment, and ultimately, brokerage of his client's assets.

His expertise includes office tenant representation, land acquisitions and development. Key office clients have included Litton Loan Servicing, L.P., IMG Financial Group, Shellpoint Mortgage Servicing, Beyond Finance, and

Cornerstone Home Lending Inc., where he has responsibility for many of Cornerstone's branch offices locally and nationally.

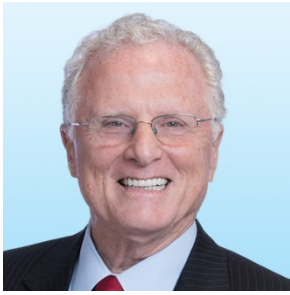
Marshall also represents investors acquiring land for development and income producing properties. A current project involves development of just over 126 acres of retail land at Beltway 8 and Fairmont Parkway, recognized as one of Southeast Harris County's most dynamic retail areas. Among his development projects, he has completed a medical office building, a Class A office building, and a retail center for clients.

## EDUCATIONAL/MILITARY BACKGROUND

Marshall received his Bachelor of Arts degree from Abilene Christian University. From 1966 to 1972, he served as a pilot in the U.S. Air Force, including flying 257 combat missions in Vietnam for which he received numerous decorations, including the Distinguished Flying Cross with Oak Leaf Cluster, Bronze Star and thirteen Air Medals. In addition, Marshall was an instructor in Air Force Pilot training.

## COMMUNITY INVOLVEMENT

Marshall is a member of First Baptist Church in Houston. An avid sports fan, he has coached in West University's Little League. He serves as a real estate consultant to the City of West University Place, Texas.



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## REPRESENTATIVE CLIENTS

Cornerstone Home Lending, Inc.

John O. Harris Interest

The Parliament Group

Texas Citizens Bank

Shellpoint Mortgage Servicing

Beyond Finance

South Star Bank

Texas Dow Employees Credit Union

The City of West University Place, Texas

IMG Financial Group

KSA Industries, Inc.

The Lamasar Group