



# Marshall S. Clinkscales, Jr.

EXECUTIVE VICE PRESIDENT



[marshall.clinkscales@colliers.com](mailto:marshall.clinkscales@colliers.com)

## EDUCATION AND QUALIFICATIONS

Bachelor of Arts degree from Abilene Christian University

## AFFILIATIONS AND MEMBERSHIPS

International Council of Shopping Centers (ICSC)

Houston Association of Realtors (HAR)

Pasadena, Texas Chamber of Commerce  
Past President

## CONTACT DETAILS

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## AREA OF EXPERTISE

- Tenant Representation
- Landlord Representation
- Site Selection
- Investment Sales
- Leasing
- Acquisition/ Disposition
- Development Consultation

## CAREER HISTORY

Marshall Clinkscales joined Colliers International in 2008, bringing more than 36 years experience in commercial real estate. For 27 years prior to joining Colliers, Marshall owned and operated MSC Properties, Inc., the Houston-based commercial real estate company he established in 1981.

Marshall has extensive experience in Retail site selection working with clients including Burger King, Golden Corral Restaurants, Firestone, CVS Pharmacy, Walgreen's, HEB Grocery Stores, Family Dollar Stores, Texas Citizens Bank, Texas Dow Employees Credit Union, and Fidelity Investments.

In addition, Marshall has successfully worked in Asset Management Services. The Houston area properties of Security Benefit Life Insurance Company represented one of his most significant asset management portfolios with services including management, leasing, redevelopment, and ultimately, brokerage of his client's assets.

Marshall's expertise includes Office tenant representation, Land Acquisitions and Development. Key office clients have included Litton Loan Servicing, L.P., IMG Financial Group, Shellpoint Mortgage Servicing, Beyond Finance, and Cornerstone Home Lending Inc.,

Cornerstone Home Lending Inc., where he has responsibility for many of Cornerstone's branch offices locally and nationally.

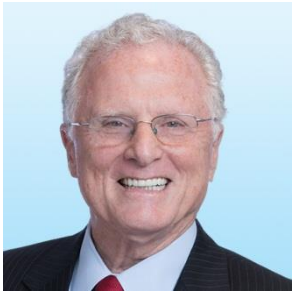
Marshall has also represented investors acquiring land for development and income-producing properties. A current land transaction involved the purchase and development of just over 126 acres of retail land at Beltway 8 and Fairmont Parkway, recognized as one of Southeast Harris County's most dynamic retail areas. Of this total, approximately 84 acres were sold to the Trammell Crow Company for retail power centers and to CVS Pharmacy, with the remainder under development for the owner. Among his recent development projects, Marshall completed a medical office building, a Class A office building, and a retail center for clients.

## EDUCATIONAL/MILITARY BACKGROUND

Marshall received his Bachelor of Arts degree from Abilene Christian University. From 1966 to 1972, he served as a pilot in the U.S. Air Force, including flying 257 combat missions in Vietnam for which he received numerous decorations, including the Distinguished Flying Cross with Oak Leaf Cluster, Bronze Star and thirteen Air Medals.

## COMMUNITY INVOLVEMENT

Marshall is a member of First Baptist Church in Houston. An avid sports fan, he has coached in West University's Little League. He serves as a real estate consultant to the City of West University Place, Texas.



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PRINCIPAL | DIRECTOR

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## REPRESENTATIVE CLIENTS AND PROJECTS

Cornerstone Home Lending, Inc. | Office Tenant Representation

Fidelity Investments

John O. Harris Interest | Land Sales, Project Leasing, Development Consulting and Investment Sales

The Parliament Group | Land Acquisition, Sales and Development

Texas Citizens Bank | Site Selections

Shellpoint Mortgage Servicing

Beyond Finance

South Star Bank

Texas Dow Employees Credit Union

The City of West University Place, Texas

IMG Financial Group

Liberty Property Trust

KSA Industries, Inc.