



Senior Vice President | Arizona Office Services

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Phoenix, AZ 85016

## Lindsey Carlson

### Area of Expertise

Lindsey Carlson is a senior vice president with Colliers, specializing in tenant and landlord representation for the leasing and sale of office properties.

With more than 19 years of commercial real estate experience, Lindsey provides a full range of services to a wide variety of tenant and landlord clients. She is focused on providing exceptional service and strategic solutions.

Lindsey develops strategies and identifies opportunities that align with each client's business objectives. She understands the subtleties of the market and uses her knowledge and expertise to guide clients towards informed and strategic real estate decisions, while minimizing risk and maximizing value.

She supports office tenants by helping them select the ideal space that fulfills their real estate and business requirements. She helps engineer leases that provide flexibility, security, and opportunity for growth.

Landlords benefit from Lindsey's effective property positioning and leasing strategies designed to secure the right tenants, while building value.

As a skilled negotiator, Lindsey quickly grasps the challenge in any situation and identifies and implements solutions. She is extremely focused, with an instinctive ability to understand and target the needs of her clients. Committed to being highly accessible, accountable, and providing superior service, Lindsey exceeds her clients' expectations.

### Professional Accomplishments

- Most Influential Women in Commercial Real Estate Award, AZRE Magazine - 2019
- Ranked as a Top 5 Team member in Greater Phoenix five times in six years
- Previously served as leader of the Colliers Next Gen Group to enhance the knowledge, expertise, and skills of the next generation of commercial real estate advisors

### Community Involvement

Lindsey participates in Colliers AZ Cares, a charitable foundation that supports numerous organizations and charities in the local community.

She is actively involved with AZCREW's chosen charity each year. In 2019, the charity is New Pathways for Youth, whose mission is empowering youth to fulfill their potential through mentoring and life skill development.

Lindsey is also involved with CREW Foundation, which is committed to bringing more women into the commercial real estate industry.

At Madison Simis Elementary, Lindsey participates on the Site Based Management Team, an advisory group to the principal to help support the mission and vision of the school.

Lindsey is a CASA (Court Appointed Special Advocate) for children in the foster care system.

### Education or Qualifications

Bachelor of Science  
Real Estate  
Arizona State University

### Affiliations or Memberships

Arizona Commercial Real Estate Women (AZCREW)

- President/Past President-
- Board of Directors
- Programs Committee

CREW Network

EY Entrepreneur of the Year  
Nomination Committee  
(Mountain West Region)

Colliers | Arizona Leadership  
Council

Tenant Advisory Council –  
Emerging Leader | Colliers



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- Cyndi Shepley  
General Manager & VP - HSI

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- Lisa Lawrence, President &  
CEO, Aspen Systems

**Notable Tenant Clients**

Upward Projects	HSI, a division of Micros	Core Civic
Cranial Technologies	Nerdery	The New Home Company
Dialog Semiconductor	Source	Dekker Perich Sabatini
Schneider Electric	Aspen Systems	Sun Power
Cincinnati Financial Corporation	Mutual of Omaha	DB Schenker
Broening Oberg Woods & Wilson, P.C.	Veeam Software	Purina   Nestlé
Hatch	Renaud Cook Drury Mesaros, PA	
Allstate	Optiv Security	

**Notable Landlord Clients**

Murphy Ventures
Sperry Equities
Mitsubishi Estate
Rockefeller Group Development Corporation
Presson Companies
Chamberlin & Associates