



Senior Vice President | Arizona  
Office Services

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colliers.com

2390 E Camelback Rd  
Suite 100  
Phoenix, AZ 85016

### Education or Qualifications

Bachelor of Science Real Estate  
Arizona State University  
AZ Dept. of Real Estate -  
Salesperson's License

### Affiliations or Memberships

Arizona Commercial Real Estate  
Women (AZCREW)

- President/Past President
- Board of Directors
- Programs Committee

CREW Network

Colliers | Arizona Leadership  
Council

Tenant Advisory Council -  
Emerging Leader | Colliers

## Lindsey Carlson

### Area of Expertise

Lindsey Carlson is a senior vice president with Colliers, specializing in tenant and landlord representation for the leasing and sale of office properties.

With more than 19 years of commercial real estate experience, Lindsey provides a full range of services to a wide variety of tenant and landlord clients. She is focused on providing exceptional service and strategic solutions.

Lindsey develops strategies and identifies opportunities that align with each client's business objectives. She understands the subtleties of the market and uses her knowledge and expertise to guide clients towards informed and strategic real estate decisions, while minimizing risk and maximizing value.

She supports office tenants by helping them select the ideal space that fulfills their real estate and business requirements. She helps engineer leases that provide flexibility, security, and opportunity for growth.

Landlords benefit from Lindsey's effective property positioning and leasing strategies designed to secure the right tenants, while building value.

As a skilled negotiator, Lindsey quickly grasps the challenge in any situation and identifies and implements solutions. She is extremely focused, with an instinctive ability to understand and target the needs of her clients. Committed to being highly accessible, accountable, and providing superior service, Lindsey exceeds her clients' expectations.

### Professional Accomplishments

- 2019 - Most Influential Women in Commercial Real Estate Award, *AZRE Magazine*
- Ranked as a Top 5 Team member in Greater Phoenix five times in six years, Colliers | Arizona
- Previously served as leader of the Colliers Next Gen Group to enhance the knowledge, expertise, and skills of the next generation of commercial real estate advisors

### Community Involvement

Lindsey participates in Colliers AZ Cares, a charitable foundation that supports numerous organizations and charities in the local community.

She is actively involved with AZCREW's chosen charity each year. In 2019, the charity is New Pathways for Youth, whose mission is empowering youth to fulfill their potential through mentoring and life skill development.

Lindsey is also involved with CREW Foundation, which is committed to bringing more women into the commercial real estate industry.

At Madison Simis Elementary, Lindsey participates on the Site Based Management Team, an advisory group to the principal to help support the mission and vision of the school. Additionally, Lindsey enjoys coaching JV and Varsity Boys Volleyball at Madison Meadows.

Lindsey is a CASA (Court Appointed Special Advocate) for children in the foster care system in Maricopa County.

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“As a result of her involvement as HSI’s agent, we had a bottom-line savings of \$259,000, a changed base year of operating expenses, a return of our security deposit and other concessions we had not considered. I couldn’t be happier with the results.”

-Cyndi Shepley General  
Manager & VP - HSI

“Aspen Systems engaged the services of Lindsey to relocate our office. One of her greatest assets is the degree of efficiency that she delays in her service. Finding the appropriate property was our primary concern, but negotiation of a good transaction was certainly an important factor. In this area, Lindsey excelled. I would not even consider looking elsewhere for any future real estate requirements.”

- Lisa Lawrence, President &  
CEO, Aspen Systems

## Notable Tenant Clients

Allstate	Nerderly
Aspen Systems	Optiv Security
Broening Oberg Woods & Wilson, P.C.	Purina   Nestlé
Cincinnati Financial Corporation	Renaud Cook Drury Mesaros, PA
Core Civic	Schneider Electric
Cranial Technologies	Source
DB Schenker	Sun Power
Dekker Perich Sabatini	The New Home Company
Dialog Semiconductor	The New Home Company
Hatch	Upward Projects
HSI, a division of Mircos	Veeam Software
Mutual of Omaha	Mutual of Omaha

## Notable Landlord Clients

Chamberlin & Associates
Mitsubishi Estate
Murphy Ventures
Presson Corporation
RAB Properties
Rockefeller Group Development Corporation
Sperry Equities