



Senior Vice President | Arizona Office Services

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colliers.com

2390 E Camelback Rd
Suite 100
Phoenix, AZ 85016

Education or Qualifications

Bachelor of Science Real Estate
Arizona State University

AZ Dept. of Real Estate -
Salesperson's License

Affiliations or Memberships

Arizona Commercial Real Estate Women (AZCREW)

- President/Past President
- Board of Directors
- Programs Committee

CREW Network

Colliers | Arizona Leadership Council

Tenant Advisory Council –
Emerging Leader | Colliers

Lindsey Carlson

Area of Expertise

Lindsey Carlson is a senior vice president with Colliers, specializing in tenant and landlord representation for the leasing and sale of office properties.

With more than 19 years of commercial real estate experience, Lindsey provides a full range of services to a wide variety of tenant and landlord clients. She is focused on providing exceptional service and strategic solutions.

Lindsey develops strategies and identifies opportunities that align with each client's business objectives. She understands the subtleties of the market and uses her knowledge and expertise to guide clients towards informed and strategic real estate decisions, while minimizing risk and maximizing value.

She supports office tenants by helping them select the ideal space that fulfills their real estate and business requirements. She helps engineer leases that provide flexibility, security, and opportunity for growth.

Landlords benefit from Lindsey's effective property positioning and leasing strategies designed to secure the right tenants, while building value.

As a skilled negotiator, Lindsey quickly grasps the challenge in any situation and identifies and implements solutions. She is extremely focused, with an instinctive ability to understand and target the needs of her clients. Committed to being highly accessible, accountable, and providing superior service, Lindsey exceeds her clients' expectations.

Professional Accomplishments

- 2019 – Most Influential Women in Commercial Real Estate Award, AZRE Magazine
- Ranked as a Top 5 Team member in Greater Phoenix five times in six years, Colliers | Arizona
- Previously served as leader of the Colliers Next Gen Group to enhance the knowledge, expertise, and skills of the next generation of commercial real estate advisors

Community Involvement

Lindsey participates in Colliers AZ Cares, a charitable foundation that supports numerous organizations and charities in the local community.

She is actively involved with AZCREW's chosen charity each year. In 2019, the charity is New Pathways for Youth, whose mission is empowering youth to fulfill their potential through mentoring and life skill development.

Lindsey is also involved with CREW Foundation, which is committed to bringing more women into the commercial real estate industry.

At Madison Simis Elementary, Lindsey participates on the Site Based Management Team, an advisory group to the principal to help support the mission and vision of the school. Additionally, Lindsey enjoys coaching JV and Varsity Boys Volleyball at Madison Meadows.

Lindsey is a CASA (Court Appointed Special Advocate) for children in the foster care system in Maricopa County.

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"As a result of her involvement as HSI's agent, we had a bottom-line savings of \$259,000, a changed base year of operating expenses, a return of our security deposit and other concessions we had not considered. I couldn't be happier with the results."

-Cyndi Shepley General Manager & VP - HSI

"Aspen Systems engaged the services of Lindsey to relocate our office. One of her greatest assets is the degree of efficiency that she delays in her service. Finding the appropriate property was our primary concern, but negotiation of a good transaction was certainly an important factor. In this area, Lindsey excelled. I would not even consider looking elsewhere for any future real estate requirements."

- Lisa Lawrence, President & CEO, Aspen Systems

Notable Tenant Clients

Allstate

Aspen Systems

Broening Oberg Woods & Wilson, P.C.

Cincinnati Financial Corporation

Core Civic

Cranial Technologies

DB Schenker

Dekker Perich Sabatini

Dialog Semiconductor

Hatch

HSI, a division of Mircos

Mutual of Omaha

Nerdery

Optiv Security

Purina | Nestlé

Renaud Cook Drury Mesaros, PA

Schneider Electric

Source

Sun Power

The New Home Company

The New Home Company

Upward Projects

Veeam Software

Mutual of Omaha

Notable Landlord Clients

Chamberlin & Associates

Mitsubishi Estate

Murphy Ventures

Presson Corporation

RAB Properties

Rockefeller Group Development Corporation

Sperry Equities