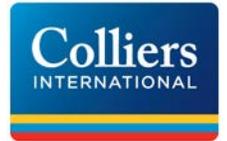




# Lindsey Carlson

VICE PRESIDENT | OFFICE PROPERTIES



[lindsey.carlson@colliers.com](mailto:lindsey.carlson@colliers.com)

## EDUCATION AND QUALIFICATIONS

Bachelor of Science  
Real Estate  
Arizona State University

## AFFILIATIONS AND MEMBERSHIPS

CoreNet Global  
Arizona Commercial Real Estate Women (AZCREW)  
UMOM  
Southwest Human Development

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## CONTACT DETAILS

MOB +1 408 518 4340  
DIR +1 602 222 5084  
FAX +1 602 222 5001

Colliers International  
2390 E Camelback Road  
Suite 100  
Phoenix, AZ 85016  
[lindsey.carlson@colliers.com](mailto:lindsey.carlson@colliers.com)

[www.colliers.com](http://www.colliers.com)

[www.colliers.com/  
greaterphoenix](http://www.colliers.com/greaterphoenix)

[www.colliers.com/  
carlsondarbyofficeteam](http://www.colliers.com/carlsondarbyofficeteam)

## AREA OF EXPERTISE

Lindsey Carlson is a vice president, specializing in tenant and landlord representation. She partners with Ruth Darby, vice president. Their team focuses on providing exceptional service and strategic solutions to their clients.

Lindsey has more than 12 years of commercial real estate experience, providing a full range of services to a wide variety of tenant and landlord clients.

Lindsey develops strategies and identifies opportunities that align with each client's business objectives. She understands the subtleties of the market and uses her knowledge and expertise to guide clients towards informed real estate decisions, while minimizing risk and maximizing value.

Lindsey is committed to being highly accessible and accountable to clients and providing superior service that exceeds clients' expectations.

She is extremely focused, with an instinctive ability to understand and target the needs of her clients. As a skilled negotiator, Lindsey quickly grasps the challenge in any situation and identifies and implements solutions.

## PROFESSIONAL ACCOMPLISHMENTS

- Ranked as a Top 5 Team member in Greater Phoenix five times in the last six years.
- Leader of the Colliers Next Gen Group, whose focus is to enhance the knowledge, expertise and skills of the next generation of commercial real estate advisors.

## INDUSTRY INVOLVEMENT

Lindsey is active in industry organizations, serving on the programs and special events committees and as a prior board member of Arizona Commercial Real Estate Women (AZCREW). She is also a member of CoreNet Global.

## COMMUNITY INVOLVEMENT

Lindsey participates in Colliers AZ Cares, a charitable foundation that supports numerous organizations and charities in the local community.

She is also involved with UMOM, an organization dedicated to prevent and end homelessness; and Southwest Human Development, which is dedicated to early childhood development.

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“As a result of your involvement as HSI's agent, we had a bottom line savings of \$259,000, a changed base year of operating expenses, a return of our security deposit and other concessions we had not considered. In addition to the cost benefits, you enabled me to preserve our most precious commodity—my time. I was able to focus on what I do best and let you do what you do best and I couldn't be happier with the results.”

*Cyndi Shepley  
General Manager & VP,  
HSI—a division of MICROS*

“Aspen Systems engaged the services of Lindsey Carlson to relocate our office. One of her greatest assets is the degree of efficiency that she delays in her service. The properties we were shown precisely fit the parameters we had given her. Finding the appropriate property was our primary concern, but negotiation of a good transaction was certainly an important factor. In this area, Lindsey excelled. It is with enthusiasm that I confidently recommend her services. I would not even consider looking elsewhere for any future real estate requirements.”

*Lisa Lawrence, President  
& CEO, Aspen Systems*

## REPRESENTATIVE TENANT CLIENTS

Securitas Security Services USA

Allstate

Dialog Semiconductor

Aspen Systems

Veeam Software

Hospitality Solutions International – A division of MICROS

CSP Media

Schneider Electric

## REPRESENTATIVE LANDLORD CLIENTS

Murphy Ventures

Mitsubishi Estate

Rockefeller Group Development Corporation

Presson Companies