



Leigh Callaghan

SENIOR VICE PRESIDENT
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EDUCATION OR QUALIFICATIONS

University of Washington
Bachelor of Arts,
Communications and
Marketing

AFFILIATIONS AND MEMBERSHIPS

- WCSAR
- CBA
- Bishop Fleet Foundation (Vice President and Trustee)
- Colliers National Occupiers Services Group

AREA OF EXPERTISE

Leigh Callaghan is a Senior Vice President in Colliers International's Seattle, WA office. He has been active in the local commercial real estate market for over 33 years and a member of the Colliers family for 30 years. Leigh specializes in office leasing and tenant advisory services in Seattle and throughout the Pacific Northwest. He has also assisted national and global organizations including Robert Half International, Getty Images, Clearwire and Adobe with portfolio planning, strategy development, and transaction management and execution in both the Puget Sound and other markets.

PROFESSIONAL ACCOMPLISHMENTS

Leigh brings many skills to his client relationships including a wealth of experience in office leasing from both the owner and tenant's perspective. He has negotiated leases totaling more than 5 million square feet of office space on behalf of tenants. Select successes for clients include the following notable transactions:

- Clearwire - 1,000,000 SF *
- Getty Images - 250,000 SF
- Adobe - 164,000 SF
- Robert Half International - 150,000 SF*
- Allstate Insurance - 95,000 SF
- Watermark Estate Management - 75,000 SF
- CommerceHub - 75,000 SF
- NEXTEL Communications Inc - 70,000 SF
- COWI Engineers - 55,000 SF
- EagleRiver - 50,000 SF
- UW Physicians - 46,000 SF*
- CVS.com (formerly Soma.com) 45,000
- Electronic Evidence Discovery - 35,000 SF
- Western Wireless /T-Mobile - 35,000 SF
- HNTB Engineers - 30,000 SF

- Northeastern University - 30,000 SF
- Splunk - 20,000 SF
- Badgely Phelps Investment Counselors - 16,000 SF
- Pendrell Corporation - 18,000 SF
- BDO Siedman - 17,000 SF
- RLI/CBIC Insurance - 15,000 SF
- OSSIA - 14,000 SF
- Admiral Insurance/Berkley - 13,000 SF
- Bq3c - 12,000 SF

*Multiple Transactions

Leigh has also completed a number of significant sale transactions over the course of his career, including:

- 400 Mercer Bldg.
Seattle, WA \$12,150,000
- Royal Oaks Mine Bldg.
Kirkland, WA \$6,000,000
- Fairview Club Bldg.
Seattle, WA \$5,500,000
- 9100 Industrial Park
Tukwila, WA \$3,206,000
- 3rd & Virginia 1/4 Block
Seattle, WA \$2,250,000
- Interurban Bldg.
Seattle, WA \$2,100,000
- Digicolor Building
Seattle, WA \$875,000