



Larry A. Bergen

SENIOR MANAGING DIRECTOR | PRINCIPAL
Industrial Division



larry.bergen@colliers.com

EDUCATION OR QUALIFICATIONS

BS | Finance & Management
Wharton School of the
University of Pennsylvania

Post graduate coursework:
Wharton School of the
University of Pennsylvania
Real Estate Law and
Construction

Continuing education for state
licensure certification

CONTACT DETAILS

MOB +1 610 348 3232
DIR +1 215 928 7528
FAX +1 215 925 1040

Colliers International
Ten Penn Center
1801 Market Street
Suite 500
Philadelphia, PA 19103
+1 215 925 4600

[www.colliers.com/
philadelphia](http://www.colliers.com/philadelphia)

AREA OF EXPERTISE

Larry joined Colliers in 1980. He specializes in the sale and leasing of industrial properties (warehouse/distribution, assembly/manufacturing, "flex" and research and development facilities) in Pennsylvania, New Jersey and Delaware. Beyond this local market, Larry represents corporate clients throughout North America, and internationally with transactional, advisory and valuation services. Larry is co-manager of Colliers International's industrial division in Philadelphia.

PROFESSIONAL ACCOMPLISHMENTS

Larry represents both national/international corporations and prominent private/entrepreneurial companies and individuals, and is recognized as a leading producer by the local Board of Realtors.

- 600+ assignments concluded
- \$850 million+ transaction value
- \$75 million+ revenue generated
- Over 150 MSF sold, leased, built-to-suit
- Extensive familiarity with municipal financing programs; environmental issues; and bankruptcy matters
- Represents multiple lenders – REO disposition and consulting
- Regularly engaged in multi-city and international assignments
- Continuously recognized among region's top 10 industrial brokers

REPRESENTATIVE CLIENTS

AugustaWestland/Leonardo Helicopters
Allied Wire and Cable
Ashland
Cardone Industries
Ferguson Enterprises (Wolseley)
First Industrial Realty Trust
Goodman Distribution (Daiken)
Guilford Glazer and Associates
Ingersoll-Rand
Kimberly-Clark
Konecranes
Masco Industries
M&T Bank
PetValu
Proctor & Gamble
Sears
Staples
United Parcel Service (UPS)

AFFILIATIONS

- Pennsylvania Association of Realtors
- National Association of Realtors
- Candidate/Applicant to SIOR
- Pennsylvania and New Jersey licensure for real estate practices

AWARDS

- Multiple awards for performance and production from Colliers, local Realtor Boards and CoStar Group
- Recognized as a Colliers National Market Leader

COMMUNITY INVOLVEMENT

Officer of Golden Slipper Camp and on Board of Governors of Golden Slipper Club & Charities, serving deserving children and seniors in need in Metro Philadelphia region.