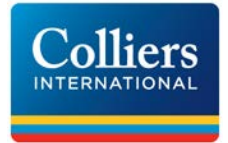




Kim Soulé

SENIOR VICE PRESIDENT | INVESTMENT SERVICES



kim.soule@colliers.com

AFFILIATIONS AND MEMBERSHIPS

Real Estate Advisory Council (REIAC)

Urban Land Institute (ULI)

Commerce Bank of Arizona, Board of Directors

CONTACT DETAILS

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AREA OF EXPERTISE

Kim Soulé is a senior vice president of investment services at Colliers International. She specializes in the acquisition and disposition of commercial properties, including multi-tenant office buildings, industrial facilities, hotels and undeveloped land.

Kim expertly guides clients in transaction decisions that provide maximum value, while minimizing capital and personal exposure. She develops strategies designed to meet clients' short- and long-term financial goals.

Through her extensive experience in banking, Kim provides clients with valuable assistance to finance and evaluate properties. She acts quickly to resolve escrow issues and moves transactions forward in an expedient manner.

Keeping her clients' interests at the forefront, Kim builds trust and delivers results.

PROFESSIONAL ACCOMPLISHMENTS

- 2020 - Named one of the Most Influential Women in Commercial Real Estate by AZRE Magazine
- 2016 - Promoted to Senior Vice President, recognizing her expertise & achievements
- 2015 - #10 Top Producer, Greater Phoenix
- 2014 - #9 Top Producer, Greater Phoenix
- Athena Award Nominee – Greater Phoenix Chamber of Commerce
- Charter and Advisory Board member for Colliers' Investment Advisors and Private Capital Advisors. Played a key role in the structure & development of these groups.

BUSINESS BACKGROUND

Before joining Colliers in 2002, Kim had a 25-year career in banking, including 10 years providing SBA loans through bank and non-bank lenders. She started two of the largest SBA lenders in Arizona and processed more than \$75 million in loans.

COMMUNITY INVOLVEMENT

The quality of life in the community is vital to Kim. She served on and chaired several boards and committees for local non-profit groups and continues to be actively involved.

Kim received recognition and several awards for her philanthropic work. She was honored by The Centers for Habilitation with a boardroom dedicated in her name.

Community service includes:

- The Centers for Habilitation (TCH): served on board of directors and as board chair.
- Colliers AZ Cares, a charitable foundation serving the community.
- Served on the boards of Valley Partnership and Gilbert Cares
- Previously chaired The Arizona Association for Economic Development and Southwest Business Finance Corporation
- Kim has been involved with and supported East Valley Child Crisis Center, NAWBO, Easter Seals, and the Mesa, Scottsdale & Greater Phoenix Chambers of Commerce

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REPRESENTATIVE CLIENTS AND PROJECTS

North Alamos Court I & II, multi-tenant office, \$8.73 million sale

Arizona Grand, long-term care facility redevelopment, \$13.25 million sale

Southwest Inn at Sedona, 28-room boutique hotel, \$4.19 million sale

Caliber Building, multi-tenant office, \$740,000 sale

4.5 acres office land, \$1.326 million sale

15.5 acres office land, \$2.56 million sale

Sunflower Bread Company, single-tenant retail, \$980,000 sale

Thunderbird Medical Office Building, multi-tenant office, \$8.7 million acquisition

80 acres industrial land, \$9.2 million acquisition

Surgery Center, \$1.59 million sale

Thunderbird Office Park, land and development 150,000 SF office, \$2.9 million acquisition

Paseo Ranch, office investment, \$525,000 acquisition

10.9 acres office land, \$2.65 million sale

Metrocenter Business Park I, multi-tenant office, \$17.6 million sale

Bank 1440 Branch, office, \$1.45 million acquisition