



Ken Tsukahara

EXECUTIVE VICE PRESIDENT – CORPORATE REAL ESTATE
Silicon Valley
CA License No. 00798584



ken.tsukahara@colliers.com

EDUCATION

MBA International Management, Thunderbird Graduate School of Global Management, Glendale, Arizona, 1985

BS Business Finance – Real Estate Emphasis University of Southern California, 1980

AFFILIATIONS OR MEMBERSHIPS

Association of Silicon Valley Brokers

Japanese Chamber of Commerce of Northern California

CONTACT DETAILS

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AREA OF EXPERTISE

Mr. Tsukahara's commitment is to provide his clients with the highest level of service, whether as a tenant or a landlord. He is devoted to providing the best in class advice and solutions and is often rewarded with repeat assignments by his loyal clients.

As a member of the R&D group, his primary focus is on tenant/buyer representation. However, as markets conditions evolve, Mr. Tsukahara has expanded his business practice to include investment sales, landlord representation, and disposition of surplus properties.

BUSINESS AND EDUCATIONAL BACKGROUND

Mr. Tsukahara has been involved with corporate real estate for over 33 years and has been involved with over \$2 billion worth of building and land sales, as well as numerous lease transactions. He was based in Los Angeles until 1995 and concentrated on representing Pacific Rim companies with real estate holdings throughout the United States. Since relocating to Silicon Valley, he has expanded his business to include technology companies and has further developed a broad array of domestic and international clientele. Through Colliers' worldwide offices, Mr. Tsukahara has competently represented companies throughout the United States, Mexico, South America and Canada.

Having spent four years in Tokyo, Japan learning Japanese and working at a trading company, Mr. Tsukahara uses his language skills and business experience to bridge the communication and cultural gaps of complex real estate transactions.

He is also involved with various professional and community service organizations and is a devoted husband to Sharon and father of two boys, Alex and Evan.

COMMUNITY INVOLVEMENT

- Board Member - Bellarmine College Preparatory Dad's Club
- Board of Director, Japanese Chamber of Commerce of Northern California (JCCNC)
- Board of Trustees, St. Andrew's Episcopal School, Saratoga - Past
- Chairperson, Japanese Corporate Advisory Committee - United Way of Silicon Valley - Past
- Campaign Cabinet - United Way of Silicon Valley - Past
- Chairperson of Government Affairs Committee, JCCNC - Past

PROFESSIONAL ACCOMPLISHMENTS

- Consistently a top-performing agent at Colliers.
- 2017 - 85/15
- 2016 - 85/15
- 2015 - Million Dollar Achievement / Colliers Everest Club Inductee - top 10% Nationwide
- 2014 - 85/15
- 2013 - 85/15
- 2012 - 90/10
- 2011 - 90/10
- 2010 - 90/10, Bob Babcock Award
- 2009 - 90/10
- 2008 - Million Dollar Achievement
- 2007 - 60/40
- 2006 - 80/20
- 2005 - 80/20
- 2004 - 80/20
- 2003 - 90/10, Broker of the Year - Legacy
- 2002 - 90/10
- 2001 - 90/10
- 2000 - 90/10