



Executive Vice President | Arizona
Office & Industrial Services

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Education

Master of Corporate Real Estate
in Workplace Strategy (MCR.w),
CoreNet Global

Master of Corporate Real Estate
(MCR), CoreNet Global

AZ Dept. of Real Estate -
Salesperson's License

Affiliations or Memberships

Colliers Occupier Advisors

Colliers Not-for-Profit Group

CoreNet Global, Arizona
Chapter, Board of Directors
and Programs Committee Chair

Kathy Foster

Area of Expertise

Serving dual roles for Colliers as vice president, account management for the Americas, and as executive vice president for Colliers in Arizona, Kathy Foster specializes in occupier advisory and corporate solutions, including portfolio management, corporate real estate, and workplace strategy, working on behalf of clients with significant domestic and global real estate assets. Her areas of expertise include strategic planning, transaction implementation, site selection, lease administration, and project and portfolio management.

Partnering with Phil Breidenbach, SIOR, senior executive vice president providing exceptional service and strategic solutions to clients, representing buyers, tenants, owners, and landlords.

With more than 27 years of in-depth experience in corporate real estate, Kathy has completed transactions in excess of 10 million square feet in more than 100 markets throughout the U.S. and Canada.

Professional Accomplishments

- 2022, 2016 – #15 Top Producer
- 2021 – Women of Influence Award, GlobeSt. Real Estate Forum
- 2020 – #11 Top Producer
- 2020 – Connect Media's Women in Real Estate Award
- 2019 – #9 Top Producer
- 2018 – #11 Top Producer
- 2014 – Phoenix Business Journal's Outstanding Women in Business Award

Professional Accomplishments (continued)

- 2014 – All-in Award by Colliers | Arizona for being fully committed to moving to the next level and to setting winning strategies for the future
- 2013 – Most Valuable Player at Colliers Way Leadership Camp in Vancouver
- 2013 – #5 Top Team
- Completed transactions in excess of 10 million square feet in more than 100 markets throughout U.S. and Canada
- Managed a corporate real estate portfolio of more than 2.7 million square feet with an annual operating budget of \$33 million

Business Background

Prior to joining Colliers, Kathy was a principal with Cresa Phoenix for seven years, specializing in corporate real estate.

Previously, she managed the corporate real estate portfolio for First Health Group based in Scottsdale, Arizona for 13 years. The portfolio consisted of more than 2.7 million square feet with an annual operating budget of \$33 million.

Community Involvement

- Co-Chair of Aid to Adoption of Special Kids (AASK)
- Goodwill
- Make a Wish
- Colliers AZ Cares