

**Associate**

Chicago-Rosemont  
Land Advisory Group

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**Education or Qualifications**

BA, Miami University

- Recipient of the International Air Cargo Association of Chicago Scholarship (2019, 2020, 2021)

## Kate Dempsey

**Area of Expertise**

Kate Dempsey is an Associate within the Land Advisory Group at Colliers International with over four years of experience in the industry. Since joining the land team, Kate focuses on representing companies in the acquisition, disposition, leasing and development of commercial real estate throughout Illinois and Wisconsin.

**Professional Accomplishments**

- Acceleration Program

After joining Colliers, Kate was personally invited to participate in the company's Acceleration Program because of her extensive experience and personal relationships she built in previous years within the company. This 40-week program is designed to enhance the knowledge within each asset class while working alongside a diverse group of real estate professionals. The group is comprised of hand selected individuals; 10 within the United States and 10 within Canada ranging from Research Analysts to Associate Brokers.

**Business and Educational Background**

Prior to becoming a full-time employee at Colliers in 2021, Kate was a key member of the Colliers first ever Rotational Internship Program in 2019. During that time, Kate was able to work and learn under seasoned brokers in the Industrial Investment, Industrial Property Management, and Office Advisory teams.

Kate majored in Urban & Regional Planning at Miami University to ensure her expertise would be furthered with academic excellence and relevancy. Kate worked directly with the City of Oxford to aide in the implementation of city-wide developments. These projects included applying and obtaining city variances, working directly with city elected officials and meeting with architects to meet demanding time constraints.

After completing an integrated marketing campaign, Kate spearheaded the re-branding of the real estate leasing agency Varick Realty to B&L Campus, which allowed the company to further their existing footprint within the City of Oxford. As a Property Manager & Leasing Agent beginning in 2018, Kate oversaw the growth and expansion of both residential and commercial properties in Oxford. Kate procured and managed 61 tenants over three years while generating \$600,000 in rent revenue for B&L Campus.